

# Financial Report as of October 31, 2024

## Nashville Expo Center at the Fairgrounds

### Fiscal Year July 1, 2024 thru June 30, 2025

|                                       | Current YTD<br><u>Prelim. Actual</u> | Prior YTD<br><u>Actual</u> |
|---------------------------------------|--------------------------------------|----------------------------|
| Revenue thru September 2024           | \$1,333,936                          | \$1,530,611                |
| Expense thru September 2024           | (\$1,818,979)                        | (\$1,738,188)              |
| Gain (Loss) thru September 2024       | (\$485,043)                          | (\$207,577)                |
| Depreciation Expense                  | (\$226,789)                          | (\$416,408)                |
| Gain (Loss) adjusted for Depreciation | (\$711,832)                          | (\$623,985)                |

| <i>Annualized Budget</i> | <u>Revenue</u> | <u>Expense</u> | <u>Variance</u> |
|--------------------------|----------------|----------------|-----------------|
| Flea Market              | \$1,046,600    | \$1,095,100    | (\$48,500)      |
| Corp Sales Events        | \$1,687,500    | \$1,335,000    | \$352,500       |
| Divisional Fair          | \$636,000      | \$1,811,300    | (\$1,175,300)   |
| Contracts                | \$302,200      | \$450,200      | (\$148,000)     |
| Total Annualized Budget  | \$3,672,300    | \$4,691,600    | (\$1,019,300)   |

| Revenue by Division: | <u>YTD Budget</u> | <u>YTD Actual</u> | <u>Variance</u> |
|----------------------|-------------------|-------------------|-----------------|
| Flea Market          | \$348,867         | \$187,266         | (\$161,601)     |
| Corp Sales Events    | \$562,500         | \$540,713         | (\$21,787)      |
| Divisional Fair      | \$212,000         | \$565,331         | \$353,331       |
| Contracts            | \$100,733         | \$40,626          | (\$60,107)      |
| *Other               | \$0               | \$0               | \$0             |
| Total Revenues       | \$1,224,100       | \$1,333,936       | \$109,836       |

| Expense by Division: | <u>YTD Budget</u> | <u>YTD Actual</u> | <u>Variance</u> |
|----------------------|-------------------|-------------------|-----------------|
| Flea Market          | \$365,033         | \$276,366         | \$88,667        |
| Corp Sales Events    | \$445,000         | \$446,438         | (\$1,438)       |
| Divisional Fair      | \$603,767         | \$1,012,625       | (\$408,858)     |
| Contracts            | \$150,067         | \$83,550          | \$66,517        |
| Total Expenses       | \$1,563,867       | \$1,818,979       | (\$255,112)     |

| Gain (Loss) by Division: | <u>YTD Revenue</u> | <u>YTD Expense</u> | <u>Variance</u> |
|--------------------------|--------------------|--------------------|-----------------|
| Flea Market              | \$187,266          | \$276,366          | (\$89,100)      |
| Corp Sales Events        | \$540,713          | \$446,438          | \$94,275        |
| Divisional Fair          | \$565,331          | \$1,012,625        | (\$447,294)     |
| Contracts                | \$40,626           | \$83,550           | (\$42,924)      |
| Total Gain (Loss)        | \$1,333,936        | \$1,818,979        | (\$485,043)     |

| Other Accounts:            | <u>Begin. Balance</u> | Δ         | <u>End. Balance</u> |
|----------------------------|-----------------------|-----------|---------------------|
| D&D Concessions Commission | \$4,200               | (\$1,676) | \$2,524             |
| Property Tax Proration     | \$109,296             | \$0       | \$109,296           |

Notes:

Figures in USD

\*Non-operating revenue: ebid proceeds, interest, unrealized/realized gain or loss