



Notice of Intent to Award

Solicitation Number	382384	Award Date	11/26/2024 8:40 AM CST
Solicitation Title	Fire Station Engine Exhaust Removal System		
Buyer Name	Von L Bell	Buyer Email	von.bell@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	AIR VACUUM CORPORATION	Company Contact	Tom Vitko	
Street Address	32 NADEEAU DRIVE			
City	ROCHESTER	State	NH	Zipcode 03867

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

 Assistant Purchasing Agent (Initial)

Dennis Rowland
 Dennis Rowland
 Purchasing Agent & Chief Procurement Officer

RFQ #382384		
Evaluation Committee Score Sheet		
Evaluation Criteria/Offeror	Air Vacuum Corporation	Rossman Enterprises Inc dba MagneGrip
Cost (35 Points)	35.00	7.14
Project Approach and Process (30 Points)	30.00	10.00
Firm Qualifications (25 Points)	25.00	5.00
Total Evaluation Scores	90.00	22.14
Evaluation Comments		
Air Vacuum Corporation		
Strengths		
Offer exceeds standards and demonstrates elevated understanding of solicitation goals & objectives. Proposal provided qualifications, years of experience, project references, capacity to perform, approach and explanation of process to perform requirements in the scope of work. Firm described team experience and management of projects. Award justification notes some major strengths.		
Weaknesses		
few minor, correctable weaknesses; requested legal information on current litigation in which firm is defendant (not the legal details) was not included in proposal.		
Rossman Enterprises Inc dba MagneGrip		
Strengths		
Offer greatly fails to meet standards and demonstrates inferior understanding of solicitation goals objectives. Proposal included minimal responses to requested experience, knowledge and capacity to perform. Proposal did provide firm completed projects for 2024 and years of industry experience. Firm provided a brief explanation on installation process and summary. Award justification notes significantly less strengths than weaknesses;		
Weaknesses		
weaknesses are impossible to correct. Proposal included general or broad responses; lacked specifics or in-depth details on requested firms experience and capacity to perform scope of work as outlined in solicitation. Firm did not provide clear team capacity with timeline of project approach and completion process.		

Enter Solicitation Title & Number Below			
Fire Station Engine Exhaust Removal System 382384		RFQ	
			Lowest Bid
			\$66,178.38
			30
Offeror's Name	Bids	Evaluation Amount	RFP Cost Points
Air Vacuum Corporation	\$ 66,178.38	\$ 66,178.38	35.00
Rossmann Enterprises Inc dba MagneGrip	\$ 278,228.80	\$ 278,228.80	7.14

Certificate Of Completion

Envelope Id: 636559AF3A954ABFB2582DE0899299B7

Status: Completed

Subject: Intent to Award - RFQ # 382384 for Fire Station Engine Exhaust Removal System

Source Envelope:

Document Pages: 3

Signatures: 1

Envelope Originator:

Certificate Pages: 2

Initials: 1

Von Bell

AutoNav: Enabled

730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

von.bell@nashville.gov

IP Address: 170.190.198.185

Record Tracking

Status: Original

Holder: Von Bell

Location: DocuSign

11/25/2024 10:05:18 AM

von.bell@nashville.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Metropolitan Government of Nashville and Davidson County

Location: DocuSign

Signer Events

Signature

Timestamp

Gary Clay

gary.clay@nashville.gov

Asst. Purchasing Agent

Security Level: Email, Account Authentication (None)

Signature Adoption: Uploaded Signature Image
Using IP Address: 170.190.198.185

Sent: 11/25/2024 10:08:36 AM

Viewed: 11/25/2024 10:23:00 AM

Signed: 11/25/2024 10:24:58 AM

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Dennis Rowland

Dennis.Rowland@nashville.gov

Purchasing Agent & Chief Procurement Officer

Security Level: Email, Account Authentication (None)

Signature Adoption: Pre-selected Style
Using IP Address: 170.190.198.190

Sent: 11/25/2024 10:24:58 AM

Viewed: 11/26/2024 8:39:59 AM

Signed: 11/26/2024 8:40:11 AM

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Witness Events

Signature

Timestamp

Notary Events

Signature

Timestamp

Envelope Summary Events

Status

Timestamps

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	11/25/2024 10:08:36 AM
Certified Delivered	Security Checked	11/26/2024 8:39:59 AM
Signing Complete	Security Checked	11/26/2024 8:40:11 AM
Completed	Security Checked	11/26/2024 8:40:11 AM

Payment Events	Status	Timestamps
-----------------------	---------------	-------------------