



**Notice of Intent to Award**

Solicitation Number	371392	Award Date	12/18/2024   10:38 AM CST
Solicitation Title	Energy Management System		
Buyer Name	Scott Ferguson	Buyer Email	scott.ferguson@nashville.gov
BAO Rep	Evans Cline	BAO Email	evans.cline@nashville.gov

**Awarded Supplier(s)**

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Ameresco Inc	Company Contact	Steve Seigfried
Street Address	306 Starling Lane		
City	Franklin	State	TN
		Zipcode	37064
Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	
Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

**Certificate of Insurance**

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

**Equal Business Opportunity Program**

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.  No, the EBO Program is not applicable.

**Monthly Reporting**

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.  No, monthly reporting is not applicable.

**Public Information and Records Retention**

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

**Right to Protest**

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

DC Assistant Purchasing Agent (Initial)

Dennis Rowland  
 Dennis Rowland  
 Purchasing Agent & Chief Procurement Officer

RFQ# 371392 - Energy Management System			
Evaluation Criteria	Ameresco Inc	Mountain Vector Energy	Summit Energy Services Inc
<b>Round 1</b>			
Solicitation Acceptance	Yes	Yes	Yes
Contract Acceptance	Yes	Yes	Yes
ISA Questionnaire Completed and Terms Accepted	Yes	Yes	Yes
Qualifications and Experience (35 Points)	33	29	14
Project Approach (35 Points)	30	31	12
Cost (30 Points)	30.00	3.21	8.76
<b>Totals</b>	<b>93.00</b>	<b>63.21</b>	<b>34.76</b>

**Strength & Weaknesses**

**Ameresco Inc**

**Qualifications and Experience (35 Points)**

**Strengths:** Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

**Weaknesses:** Q#1 - Firm's response did not included enough details of the firm's qualifications to produce the required outcomes and services for this RFP (including ability, capacity and skills). Q#3 - Firm's response lacked some details of the description of their support team, including their resumes, responsibilities, locations and interrelationships within the team.

**Project Approach (35 Points)**

**Strengths:** Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

**Weaknesses:** Q#5 - Firm did not provide an answer to this question. Q#9 - Firm's response did not provide enough specifics to outline their firm's approach and plan for training Metro staff that will be using the EMS. Q#11 - Firm's response included a chart with no specifics of firm's SLA plans/options.

**Mountain Vector Energy**

**Qualifications and Experience (35 Points)**

**Strengths:** Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

**Weaknesses:** Q#1 - Firm's response did not included enough details of the firm's qualifications to produce the required outcomes and services for this RFP (including ability, capacity and skills). Q#2 - The firm's Implementation Team, including their resumes, responsibilities, locations and interrelationships within the team. Firm's primary contact for the implementation process. Q#3 - Firm's response lacked some details of the description of their support team, including their resumes, responsibilities, locations and interrelationships within the team. Q#5 - Firms did not provide relevant experience on a minimum of four (4) projects of similar size, scope and complexity.

**Project Approach (35 Points)**

**Strengths:** Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

**Weaknesses:** Q#1 -Firm's description of the roles of their firm and Metro's in implementing this EMS. Q#6 Firm's description of how their firm will develop, modify, monitor, and report on service level targets and performance throughout the implementation process and during the delivery of maintenance and support services lacked specific details. Q#10 - Firm did not provide a single point of contact for maintenance support and troubleshooting.

**Summit Energy Services Inc**

**Qualifications and Experience (35 Points)**

**Strengths:** Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

**Weaknesses:** Firm's overall response lacked details. Q#1 - Firm's response did not included enough details of the firm's qualifications to produce the required outcomes and services for this RFP (including ability, capacity and skills). Q#2 - Firm did not provide resumes. Q#4 - Firm did not demonstrate the number of years the firm has been in business providing the required services of similar size, scope and complexity. Q#5 - Firms did not provide relevant experience on a minimum of four (4) projects of similar size, scope and complexity.

**Project Approach (35 Points)**

**Strengths:** Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

**Weaknesses:** Firm's overall response lacked details. Q#2 - 2. Firm did not estimate the number of your firm's FTEs and what duration (weeks or hours) they will be needed for implementation. Q#3 - Firm did not specify the estimated resources (FTEs) required by Metro during setup of the system, and for what duration (weeks or hours) these resources will be needed. Q#11 Firm's response did not provide requested details of their standard service level agreement (SLA) plans/options.

Solicitation Title & Number			RFP		
			RFP Cost Points	SBE/SDV Points	Total Cost Points
Energy Management System; RFQ# 371392			30	0	30
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Ameresco Inc	\$ 117,862.81		30.00	0.00	30.00
Mountain Vector Energy	\$ 1,100,500.00		3.21	0.00	3.21
Summit Energy Services Inc	\$ 403,516.03		8.76	0.00	8.76

## Ferguson, Scott (Finance)

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**From:** Cline, Evans (Finance)  
**Sent:** Tuesday, December 17, 2024 8:39 AM  
**To:** Ferguson, Scott (Finance)  
**Subject:** RE: BAO Final Review - RFQ# 371392 - Energy Management System  
**Attachments:** 371392 Energy Mgmt System EBO assessment Ameresco GFE.pdf; 371392 Energy Mgmt System EBO assessment Ameresco.pdf; 371392 Energy Mgmt System SBE assessment Ameresco.pdf

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

Good morning. Final assessment documentation is attached. Ameresco is not an approved Metro SBE and acknowledge 11% SBE requirement over the life of the project. Ameresco did not meet established EBO goals but provided passing good faith efforts. This contract will require monitoring in B2GNow. The BAO will request an updated subcontractor form during contract negotiations. Thanks.

**Evans W. Cline, CCA**  
*Contract Compliance Officer II*  
Department of Finance  
[Office of Minority and Women Business Assistance \(BAO\)](#)  
Metropolitan Nashville Davidson County Government  
730 2nd Avenue South, 1st Floor; PO Box 196300  
Nashville, TN 37219-6300  
(p) 615-862-6137 (f) 615-862-6175

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**From:** Ferguson, Scott (Finance) <Scott.Ferguson@nashville.gov>  
**Sent:** Thursday, December 12, 2024 7:11 AM  
**To:** Cline, Evans (Finance) <Evans.Cline@nashville.gov>  
**Subject:** RE: BAO Final Review - RFQ# 371392 - Energy Management System

Thank you!

Thanks!

**Scott Ferguson – NIGP CPP**  
Procurement Officer - Senior  
615-862-6670

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**From:** Cline, Evans (Finance) <[Evans.Cline@nashville.gov](mailto:Evans.Cline@nashville.gov)>  
**Sent:** Wednesday, December 11, 2024 3:46 PM  
**To:** Ferguson, Scott (Finance) <[Scott.Ferguson@nashville.gov](mailto:Scott.Ferguson@nashville.gov)>  
**Subject:** Re: BAO Final Review - RFQ# 371392 - Energy Management System

Good afternoon. I submitted my review but haven't heard from Jeremy since then. I will reach out to him. Thanks.

Sent from my T-Mobile 5G Device  
Get [Outlook for Android](#)

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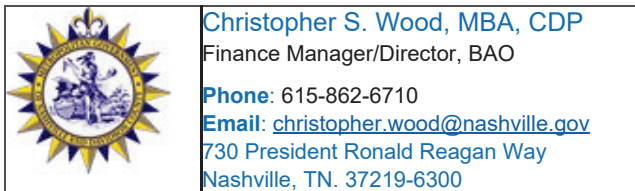
**From:** [Wood, Christopher \(Finance - Procurement\)](#)  
**To:** [Rowland, Dennis \(Finance\)](#)  
**Cc:** [Frye, Jeremy \(Finance\)](#); [Cline, Evans \(Finance\)](#); [Gardner, Amber \(Finance\)](#); [Ferguson, Scott \(Finance\)](#)  
**Subject:** FQ 371392 - Energy Management  
**Date:** Monday, December 16, 2024 11:02:21 AM  
**Attachments:** [image001.png](#)

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Hi Dennis,

The BAO is recommending remove BAO programming for this solicitation. After further review it appears subcontracting isn't reasonable.

Christopher



**For more information about the  
Equal Business Opportunity Program  
Contact BAO at [bao@nashville.gov](mailto:bao@nashville.gov)**

**From:** [Rowland, Dennis \(Finance\)](#)  
**To:** [Wood, Christopher \(Finance - Procurement\)](#)  
**Cc:** [Frye, Jeremy \(Finance\)](#); [Cline, Evans \(Finance\)](#); [Gardner, Amber \(Finance\)](#); [Ferguson, Scott \(Finance\)](#)  
**Subject:** RE: FQ 371392 - Energy Management  
**Date:** Monday, December 16, 2024 11:18:18 AM  
**Attachments:** [image001.png](#)

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Agreed

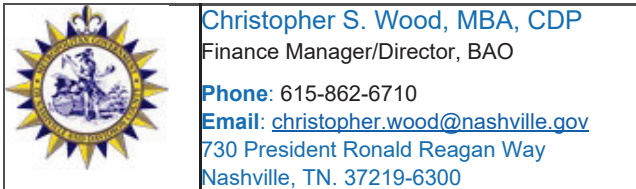
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**From:** Wood, Christopher (Finance - Procurement) <Christopher.Wood@nashville.gov>  
**Sent:** Monday, December 16, 2024 11:02 AM  
**To:** Rowland, Dennis (Finance) <Dennis.Rowland@nashville.gov>  
**Cc:** Frye, Jeremy (Finance) <Jeremy.Frye@nashville.gov>; Cline, Evans (Finance) <Evans.Cline@nashville.gov>; Gardner, Amber (Finance) <Amber.Gardner@nashville.gov>; Ferguson, Scott (Finance) <Scott.Ferguson@nashville.gov>  
**Subject:** FQ 371392 - Energy Management

Hi Dennis,

The BAO is recommending remove BAO programming for this solicitation. After further review it appears subcontracting isn't reasonable.

Christopher



**For more information about the  
Equal Business Opportunity Program  
Contact BAO at [bao@nashville.gov](mailto:bao@nashville.gov)**

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

**THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL**  
 (Due with Bid Submission if Applicable)

<b>Project Name:</b> Energy Management System		<b>Project Number:</b> RFP 371392	
<b>Company Name:</b> Ameresco, Inc.		<b>Date Submitted:</b> 10/04/2024	
<b>Address:</b> 111 Speen Street, Framingham MA 01701		<b>Total Contract Value:</b> \$117,862.81	
<b>Contact Person:</b> Eric Laumeyer		<b>Federal Tax ID#</b>	
<b>Email:</b>		<b>Phone #:</b> 651-442-2659	

**GOOD FAITH EFFORTS SUMMARY SHEET**

Number	Bidder Action(s)	BAO Only
1.	<p><b>Solicitation and written notice to available and certified MWBEs:</b>                      Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ul style="list-style-type: none"> <li>I. Enough information about the plans, specs, and terms &amp; conditions of the solicitation;</li> <li>II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract;</li> <li>III. Information regarding the Bidder's bonding requirements;</li> <li>IV. The deadline for submission of price quotations.</li> </ul>	Pass

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Design Consultants, 2207 Crestmoor Road, Nashville, TN, Ken Ellzy, 615-400-8410, kelly@designconsultinc.com	MBE	Utility and Energy Consulting	email	Not Interested	\$2240 annually	NO
CIA Engineers, 307 Hickerson Dr., Murfreesboro, TN, Linda Sullivan, 615-516-2852, sullivan@cia-engineers.com	WBE	Utility and Energy Consulting	email	Not Interested	\$2240 annually	NO

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

<b>THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL</b> <span style="background-color: red; color: white; padding: 2px;">(Due with Bid Submission if Applicable)</span>		
<b>Project Name:</b> Energy Management System		<b>Project Number:</b> RFP 371392
<b>Company Name:</b> Ameresco, Inc.	<b>Date Submitted:</b> 10/04/2024	<b>Total Contract Value:</b> \$117,862.81
<b>Address:</b> 111 Speen Streen, Framingham MA 01701		<b>Federal Tax ID#</b>
<b>Contact Person:</b> Eric Laumeyer	<b>Email:</b>	<b>Phone #:</b> 651-442-2659
<b>GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST</b>		
<b>Number</b>	<b>Bidder Action(s)</b>	<b>BAO Only</b>
2.	<b>Meetings:</b> Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Pass

**List all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
Design Consultants, 2207 Crestmoor Road, Nashville, TN, Ken Ellzy, 615-400-8410, kellzy@designconsultinc.com	Emailed Design Consultants about EMS opportunity and they responded as not interested - no meeting held	
CIA Engineers, 307 Hickerson Dr., Murfreesboro, TN, Linda Sullivan, 615-516-2852, sullivan@cia-engineers.com	Emailed CIA Engineers about EMS opportunity and they responded as not interested - no meeting held	
Malasri Engineering, 655 Riverside Dr	emailed Malasri Engineering about EMS opportunity and did not receive a response back - no meeting held	



METROPOLITIAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

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<b>Address:</b> 111 Speen Streen, Framingham MA 01701		<b>Federal Tax ID#</b>	
<b>Contact Person:</b> Eric Laumeyer		<b>Email:</b>	<b>Phone #:</b> 651-442-2659

**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
3.	<b>Unbundling.</b> Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	N/A

**What Scope of Project Was Divided?**

1. n/a	2.
3.	4.
5.	6.

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

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**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
4.	<b>Rejection:</b> Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	Pass

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
Design Consultants, 2207 Crestmoor Road, Nashville, TN, Ken Ellzy, 615-400-8410, kelly@designconsultinc.com	Utility and Energy Consulting	Not interested
CIA Engineers, 307 Hickerson Dr., Murfreesboro, TN, Linda Sullivan, 615-516-2852, sullivan@cia-engineers.com	Utility and Energy Consulting	Not interested
Malasri Engineering, 655 Riverside Drive, Memphis TN, MALASRI JITTAPONG, 901-602-2889, jt@malasriengineering.com	Utility and Energy consulting	No Response from Firm

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

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<b>Contact Person:</b> Eric Laumeyer		<b>Email:</b>	<b>Phone #:</b> 651-442-2659

**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
5.	<b>Non-discrimination:</b> Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	N/A

**For each training, list the type of training and date.**

Type of Training	Date of Training
Vendors no response or not interested - no training	

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

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**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
6.	<b>Community and Other Organizational Services Support:</b> Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	Fail

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Publication Name	Date of Publication	Please provide copy.
NA	NA	

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

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**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
7.	<b>Assistance: Bonding/Lines of Credit/Insurance:</b> Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
Design Consultants, 2207 Crestmoor Road, Nashville, TN, Ken Ellzy, 615-400-8410, kelly@designconsultinc.com	NA
CIA Engineers, 307 Hickerson Dr., Murfreesboro, TN, Linda Sullivan, 615-516-2852, sullivan@cia-engineers.com	NA
Malasri Engineering, 655 Riverside Drive, Memphis TN, MALASRI JITTAPONG, 901-602-2889, jt@malasriengineering.com	NA

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**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
8.	<b>Database Utilization</b> Accessed all reasonable and available means to include, but not limited to the following example:  <a href="https://nashville.diversitycompliance.com/">https://nashville.diversitycompliance.com/</a>	Pass

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Database Accessed	Date of Access	Results
Nashville EBO Reporting System Nashville.diversitycompliance.com	12/06/24	Accendo Lighting - did not contact CIA, Civil Infrastructure Associates, LLC - contacted via email Design Consultants, Inc.- contacted via email EnergyElectives LLC - did not contact Malasri Engineering PLLC - contacted via email

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

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<b>Contact Person:</b> Eric Laumeyer		<b>Email:</b>	<b>Phone #:</b> 651-442-2659

**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
9.	<b>Mentor Protégé' Relationship/Technical Assistance:</b> Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A

**For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
N/A		

By submitting this it is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request. Failure to provide BAO requested documentation may result in noncompliance

**Please ensure to save the document as a PDF and refrain from printing and signing it.**



## Statement of M/WBE Utilization

Proposer's/Firm's Name: Ameresco, Inc.	Proposer's Phone #: 508-661-2200
Solicitation Title: Energy Management System	Proposer's Email Address: elaumeyer@ameresco.com
Solicitation #: RFP 371392	Amount Self-performed : 100%
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: \$117,862.81
<b>Proposed EBO Goal (%):</b> 7 MBE% 3 WBE%	EBO Goal Met? (Y/N) <b>NO</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate	* MBE/WBE	Code #			MBE/WBE	Percent
				Type	Group Type *	UNSPS/NAICS	Description of Work		Dollars (\$)	of Total Contract
MBE/WBE Firm Name		MBE/WBE Firm Address		(MBE or WBE)						
1	N/A			Select	Select					
2				Select	Select					
3				Select	Select					
4				Select	Select					
5				Select	Select					
6				Select	Select					
7				Select	Select					

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title) <b>*Please ensure to save the document as a PDF and refrain from printing and signing it.*</b> <b>Eric Laumeyer, Senior Business Manager</b>	Date
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\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

<b>Has Prime Complied with EBO Goal?</b>	<b>NO</b>	<b>For Internal Office Use ONLY</b>	<b>If No, Good Faith Efforts Met?</b>	<b>YES</b>
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**BAO Representative:** Evans Cline      **Metro Buyer:** Scott Ferguson      **Project Manager:** \_\_\_\_\_      **Date:** 12/06/24

<b>Total MBE Subcontracting</b>	0 _____ %	\$ 0 _____
<b>Total WBE Subcontracting</b>	0 _____ %	\$ 0 _____
<b>Total MBE/WBE Participation:</b>	0 _____ %	\$ 0 _____

**BAO Notes:**



## BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline

Contract Specialist: Scott Ferguson

Date: 12/16/24

Department Name: General Services

RFP/ITB Number: 371392

Project Name: Energy Management Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Ameresco, Inc.	\$ 117,863	\$ -	Yes	11%	The prime is not a metro Approved SBE. Prime acknowledged the 11% SBE/SDV requirement over life of the project and consequences of misrepresentation.

f