



**Notice of Intent to Award**

Solicitation Number	381372	Award Date	12/6/2024   7:21 AM CST
Solicitation Title	Electrical Services and Repairs		
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov
BAO Rep	JoeAnn Carr	BAO Email	joeann.carr@nashville.gov

**Awarded Supplier(s)**

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Evolution Maintenance, Inc	Company Contact	Eric Greschner	
Street Address	105 Flex Avenue			
City	Portland	State	TN	Zipcode 37148

Company Name	Southeast Electric, Inc	Company Contact	John Durbin	
Street Address	3155 Pleasant Grove Rd			
City	White House	State	TN	Zipcode 37188

Company Name	Stansell Electric Company	Company Contact	Brian Dawson	
Street Address	860 Visco Drive			
City	Nashville	State	TN	Zipcode 37210

**Certificate of Insurance**

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

**Equal Business Opportunity Program**

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.  No, the EBO Program is not applicable.

**Monthly Reporting**

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.  No, monthly reporting is not applicable.

**Public Information and Records Retention**

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

**Right to Protest**

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

     Assistant Purchasing Agent (Initial)

Dennis Rowland  
 Dennis Rowland  
 Purchasing Agent & Chief Procurement Officer

RFQ #381372 - Electrical Services and Repairs						
	Evolution Maintenance, Inc.	IN2 Electric LLC	Lee Company	Rains Electric Co	Southeast Electric, Inc.	Stansell Electric Co, Inc.
Contract Acceptance	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions
Cost/Pricing (30 Points)	21.77	28.26	13.88	30	25.11	22.23
Qualifications and Experience (35 Points)	35.00	23.00	33.00	20.00	33.00	32.00
Project Approach and Capacity to Perform (35 Points)	35.00	12.00	27.00	20.00	35.00	30.00
<b>Total (100 Points)</b>	<b>91.77</b>	<b>63.26</b>	<b>73.88</b>	<b>70.00</b>	<b>93.11</b>	<b>84.23</b>

**Evolution Maintenance, Inc.**  
**Strengths** - The offeror provided a great description of the specific reasons why their firm is the most qualified and best choice for providing electrical service and repair. The offeror provided detailed information/examples of their experience with panel upgrades and repairs, troubleshooting and testing, wiring, and electrical installation, and repairs. The offeror demonstrated extensive experience providing electrical services and repairs to government and commercial clients of similar size, scope, and complexity as the Metropolitan Government of Nashville and Davidson County. The offeror provided a specific and detailed list of key individuals that would be providing services for Metro. The offeror's resumes were adequate. The offeror's reference projects were relevant and of similar size and scope as to what Metro is seeking in the resulting contract. The offeror demonstrated their ability and capacity to scale their workforce based upon the needs of clients. The offeror provided detailed information on how work would be prioritized for Metro. The offeror provided the largest number of available technicians to handle the volume of electrical projects for Metro. The offeror provided detailed information about their response times and methodology for meeting Metro's requirements for service calls during normal working hours and emergency hours. The offeror demonstrated their ability to respond to multiple clients/contracts simultaneously. The offeror provided detailed information regarding the risks/challenges they foresee in providing the appropriate level of services and provided examples/specific instances of how they would mitigate the risks encountered. The offeror provided an adequate description of their approach to minimizing any disruptions to performance. The offeror provided their electrical contracting TN license.  
**Weaknesses** - No weaknesses.

**IN2 Electric LLC**  
**Strengths** - The offeror demonstrated adequate experience providing electrical services and repairs to commercial clients similar to the Metropolitan Government of Nashville and Davidson County (Metro). The offeror's reference projects were relevant and of similar size and scope as to what Metro is seeking in the resulting contract.  
**Weaknesses** - The offeror's description of their specific reasons why their firm is the most qualified and best choice for providing electrical service and repair lacked detail. The offeror's number of key individuals that would be providing services for Metro is inadequate. The offeror submitted a limited number of resumes for their key individuals. The offeror's description of their firm's management capacity and system for coordinating all the services to be provided if awarded a contract lacked detail. The offeror failed to address how work for Metro would be prioritized. The offeror failed to address in the number of site locations available in their proposal. The offeror's response time to service calls during normal working hours and emergency services do not align with Metro's requirements. The offeror failed to demonstrate their firm's experience with scheduling electrical services under another contract of similar size, scope, and complexity to Metro. The offeror failed to provide detailed information on how their firm would schedule the work and the risks/challenges they foresee in providing the appropriate level of services. The offeror failed to provide a description of their approach to minimizing any disruptions to performance. The offeror failed to provide their electrical contracting TN license.

**Lee Company**  
**Strengths** - The offeror demonstrated adequate experience providing electrical services and repairs to commercial clients of similar size, scope, and complexity as the Metropolitan Government of Nashville and Davidson County (Metro). The offeror provided a specific and detailed list of key individuals that would be providing services for Metro. The offeror's resumes were adequate. The offeror's reference projects were relevant and of similar size and scope as to what Metro is seeking in the resulting contract. The offeror provided detailed information on how their firm would schedule the work and the risks/challenges they foresee in providing the appropriate level of services. The offeror provided an adequate description of their approach to minimizing any disruptions to performance. The offeror provided their electrical contracting TN license.  
**Weaknesses** - The offeror's description of their specific reasons why their firm is the most qualified and best choice for providing electrical service and repair lacked detail. The offeror's proposal lacked specific detail regarding their firm's experience with panel upgrades and repairs, troubleshooting and testing, wiring, and electrical installation, and repairs. The offeror failed to specifically address their firm's management capacity and system for coordinating all the services to be provided if awarded a contract. The offeror's description of how work for Metro will be prioritized is unclear and Metro is unsure who the offeror will utilize to fulfill the contract requirements whether it will be FM2 group or Lee Company dispatch center. The offeror's description of their response time to service calls during normal working hours lacked specific detail. The offeror's retail example provided to demonstrate their firm's experience with scheduling electrical services is not of similar size, scope, and complexity to Metro.

**Rains Electric Co**  
**Strengths** - The offeror provided a detailed list of key individuals that would be providing services for Metro. The offeror's resumes were adequate. The offeror's description on how work would be prioritized for Metro was adequate. The offeror's number of technicians available, number of dispatched personnel, and number of site locations were adequate. The offeror provided their electrical contracting TN license.  
**Weaknesses** - The offeror's description of their specific reasons why their firm is the most qualified and best choice for providing electrical service and repair lacked detail. The offeror's description of their experience with panel upgrades and repairs, troubleshooting and testing, wiring, and electrical installation, and repairs lacked detail. The offeror's description of their experience providing electrical services and repairs to commercial clients of similar size, scope, and complexity as the Metropolitan Government of Nashville and Davidson County (Metro) was vague and lacked detail. The offeror's reference projects lacked detail and the majority of the projects were completed over five (5) years ago, and the offeror failed to provide information about the client/owner for which the work was performed and a brief scope of the projects. The offeror's description of their firm's management capacity and system for coordinating all the services to be provided if awarded a contract lacked detail. The offeror's demonstration of their experience with scheduling electrical services under another contract of similar size, scope, and complexity to Metro lacked detail. The offeror's information provided for the risks/challenges they foresee in providing the appropriate level of services lacked detail. The offeror's description of their approach to minimizing any disruptions to performance lacked detail.

**Southeast Electric, Inc.**

**Strengths** - The offeror provided a great description of why their firm is the most qualified and best choice for providing electrical service and repair. The offeror provided detailed information/examples of their experience with panel upgrades and repairs, troubleshooting and testing, wiring, and electrical installation, and repairs. The offeror demonstrated extensive experience providing electrical services and repairs to government and commercial clients of similar size, scope, and complexity as the Metropolitan Government of Nashville and Davidson County. The offeror provided a detailed list of key individuals that would be providing services for Metro. The offeror's resumes were adequate. The offeror's reference projects were relevant and of similar size and scope as to what Metro is seeking in the resulting contract. The offeror provided detailed information of their firm's management capacity and system for coordinating all the services to be provided if awarded a contract. The offeror provided detailed information on how work would be prioritized for Metro. The offeror provided an adequate number of available technicians to handle the volume of electrical projects for Metro. The offeror provided detailed information about their response times and methodology for meeting Metro's requirements for service calls during normal working hours and emergency hours. The offeror demonstrated their ability to respond to multiple clients/contracts simultaneously. The offeror provided detailed information regarding the risks/challenges they foresee in providing the appropriate level of services and provided examples/specific instances of how they would mitigate the risks encountered. The offeror provided an adequate description of their approach to minimizing any disruptions to performance. The offeror provided their electrical contracting TN license.

**Weaknesses** - For the offeror's reference projects, the offeror failed to provide a brief statement as to successes of the project, problems encountered and resolution, and general assessment of how well your firm performed as requested in the evaluation.

**Stansell Electric Co, Inc.**

**Strengths** - The offeror provided a great description of the specific reasons why their firm is the most qualified and best choice for providing electrical service and repair. The offeror provided detailed information/examples of their experience with panel upgrades and repairs, troubleshooting and testing, wiring, and electrical installation, and repairs. The offeror provided a specific and detailed list of key individuals that would be providing services for Metro. The offeror's resumes were detailed. The offeror's reference projects were relevant and of similar size and scope as to what Metro is seeking in the resulting contract. The offeror provided detailed information of their firm's management capacity and system for coordinating all the services to be provided if awarded a contract. The offeror provided adequate information on how work would be prioritized for Metro. The offeror provided adequate information regarding the risks/challenges they foresee in providing the appropriate level of services. The offeror provided an adequate description of their approach to minimizing any disruptions to performance. The offeror provided their electrical contracting TN license.

**Weaknesses** - The offeror's description of their experience providing electrical services and repairs to commercial clients of similar size, scope, and complexity as the Metropolitan Government of Nashville and Davidson County (Metro) lacked specific detail. The offeror's description of their experience with panel upgrades and repairs lacked specific detail. The offeror failed to provide the number of available technicians and site locations to handle the volume of electrical projects for Metro. The offeror's demonstration of their experience with scheduling electrical services under another contract of similar size, scope, and complexity to Metro lacked detail.

Enter Solicitation Title & Number Below		
Electrical Services and Repairs; RFQ #381372	Min. SBE/SDV Requirement	Total Cost Points
	<b>6.00%</b>	<b>30.00</b>
Offeror's Name	Bids	RFP Cost Points
Evolution Maintenance, Inc.	\$1,918,339.30	<b>21.77</b>
IN2 Electric LLC	\$1,477,843.61	<b>28.26</b>
Lee Company	\$3,008,952.72	<b>13.88</b>
Rains Electric Co	\$1,392,080.74	<b>30.00</b>
Southeast Electric, Inc.	\$1,663,215.01	<b>25.11</b>
Stansell Electric Co, Inc.	\$1,878,637.71	<b>22.23</b>



## Statement of M/WBE Utilization

Proposer's/Firm's Name: <b>Evolution Maintenance, Inc.</b>	Proposer's Phone #: <b>615-649-0622</b>
Solicitation Title: <b>Electrical Services and Repairs</b>	Proposer's Email Address: <b>admin@evolutionmaintenance.com</b>
Solicitation #: <b>381372</b>	Amount Self-performed : <b>1899156.30</b>
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: <b>1918339.30</b>
<b>Proposed EBO Goal (%)</b> : 5 <u>    </u> MBE%    6 <u>    </u> WBE%	EBO Goal Met? (Y/N) <b>YES</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate						
				Type	* MBE/WBE	Code #			MBE/WBE	Percent
		MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	(MBE or WBE)	Group Type *	UNSPS/NAICS	Description of Work	Dollars (\$)	of Total Contract
1		<b>Crown Paving, LLC</b>	2349 Industrial Ct, Greenbrier TN 37073	615-270-2401 / jessica@crownpav	WBE	5	30121601	Asphalt work needed after trenching	\$19,183	1.0%
2		<b>Titan Fastener &amp; Supply LLC</b>	935 Rep. John Lewis Way S, Nashville TN 37203	615-734-3451 / Melissa@titanfast	WBE	5	30180000	Supply various equipment, supplies and materials	\$38,367	2.0%
3		<b>Redox Environmatics Inc, Obinna Iwuchuku</b>	2640 N Mt Juliet Rd, Mt Juliet TN 37122	615-553-4066 / obi@renvironmatic	MBE	1	77100000	Provide roll offs and other environmental work if we a	\$19,183	1.0%
4		<b>AMAZING LIGHTING SOLUTIONS, LLC</b>	6067 Apple Tree Dr # 2, Memphis, TN 38115	901-552-5040 / audrey@amazingli	MBE	1	39000000	Supply various equipment, supplies and materials	\$76,734	4.0%
5		<b>ACCENDO LIGHTING, INC.</b>	1246 Gallatin Pike S, Madison TN 38115	615-885-0019 / jhall@stonesriver	WBE	5	39000000	Supply various equipment, supplies and materials	\$57,550	3.0%
6					Select	Select				
7					Select	Select				

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title) <b>*Please ensure to save the document as a PDF and refrain from printing and signing it.*</b> <b>Eric Greschner, CEO</b>	Date <b>10/16/2024</b>
---	---------------------------

\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? <b>YES</b> <input type="checkbox"/>	<b>For Internal Office Use ONLY</b>	If No, Good Faith Efforts Met? <b>BAO Only</b>
---	-------------------------------------	--

**BAO Representative:** JoeAnn Carr      **Metro Buyer:** Brad Wall      **Project Manager:** Ava Elsaghir      **Date:** 12/04/24

<b>Total MBE Subcontracting</b>	5	%	\$ 95,917.00
<b>Total WBE Subcontracting</b>	6	%	\$ 115,100.00
<b>Total MBE/WBE Participation:</b>	11	%	\$ 211,017.00

**BAO Notes:**



## Statement of M/WBE Utilization

Proposer's/Firm's Name: Southeast Electric, Inc.	Proposer's Phone #: 615-672-9751
Solicitation Title: Electrical Services & Repairs	Proposer's Email Address: frank@seiwh.com
Solicitation #: 381372	Amount Self-performed : 83%
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: 1,663,215.01
<b>Proposed EBO Goal (%)</b> : 5 <u>    </u> MBE%    6 <u>    </u> WBE%	EBO Goal Met? (Y/N) <b>YES</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

		Certificate								
		MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1		Johnston Technologies	130 Seaboard Lane Franklin, TN 37067	chris.johnston@johntec.com	WBE	5	26000000	UPS Service	TBD	6%
2		CD Steger Construction	9005 Overlook Blvd Brentwood, TN 37027	cliff@cdscinc.com	MBE	1	72100000	Concrete & Excavation	TBD	5%
3					Select	Select				
4					Select	Select				
5					Select	Select				
6					Select	Select				
7					Select	Select				

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title) <b>*Please ensure to save the document as a PDF and refrain from printing and signing it.*</b> <b>Frank Hester, President</b>	Date 10/01/2024
---	--------------------

\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? <b>YES</b>	<b>For Internal Office Use ONLY</b>	If No, Good Faith Efforts Met? <b>BAO Only</b>
--	-------------------------------------	--

**BAO Representative:** JoeAnn Carr      **Metro Buyer:** Brad Wall      **Project Manager:** Ava Elsaghir      **Date:** 12/04/24

<b>Total MBE Subcontracting</b>	5	%	\$ 83,160.75
<b>Total WBE Subcontracting</b>	6	%	\$ 99,792.90
<b>Total MBE/WBE Participation:</b>	11	%	\$ 182,953.65

**BAO Notes:**



## Statement of M/WBE Utilization

Proposer's/Firm's Name: Stansell Electric Company	Proposer's Phone #: 615-566-8704
Solicitation Title: Electrical Services & Repairs	Proposer's Email Address: bdawson@stansellelectric.com
Solicitation #: 381372	Amount Self-performed : 1,671,987.55
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: 1,878,637.71
<b>Proposed EBO Goal (%)</b> : 5 _____ MBE%    6 _____ WBE%	EBO Goal Met? (Y/N) <b>YES</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

		Certificate									
MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail		Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	BRAAV	1406 10TH Ave North		615-293-1312 / acurtis@iambraav		WBE	Select	39120000, 39000000,	Supplying Electrical Materials & Equipment	112,718.27	6%
2	Emerald Resources, LLC	315 10th Ave North		615-246-2725 /mperry@emerald		MBE	Select	39120000,39000000	Supplying Electrical Materials & Equipment	93,931.89	5%
3						Select	Select				
4						Select	Select				
5						Select	Select				
6						Select	Select				
7						Select	Select				

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title) <b>*Please ensure to save the document as a PDF and refrain from printing and signing it.*</b> <b>Brian Dawson / Service Manager</b>	Date <b>10/05/2024</b>
--	---------------------------

\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

<b>Has Prime Complied with EBO Goal?</b> YES	<b>For Internal Office Use ONLY</b>	<b>BAO Only</b>
	<i>If No, Good Faith Efforts Met?</i>	

**BAO Representative:** JoeAnn Carr      **Metro Buyer:** Brad Wall      **Project Manager:** Ava Elsaghir      **Date:** 12/04/24

<b>Total MBE Subcontracting</b>	5	%	\$	93,931.89
<b>Total WBE Subcontracting</b>	6	%	\$	112,718.27
<b>Total MBE/WBE Participation:</b>	11	%	\$	206,650.16

**BAO Notes:**

## BAO Small Business Assessment

<b>BAO Specialist:</b> JoeAnn Carr
<b>Contract Specialist:</b> Brad Wall
<b>Date:</b> 12/04/2024

<b>Department Name:</b> General Services
<b>RFP/ITB Number:</b> 381372

**Project Name:** Electrical Services and Repairs

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Evolution Maintenance, Inc.	1,918,339.30	TBD	Yes	6%	The prime is not a metro Approved SBE. Acknowledged 6% SBE/SDV requirement over life of the project. and consequences of misrepresentation.
Southeast Electric, Inc.	\$ 1,663,215.01	TBD	Yes	6%	The prime is a metro Approved SBE. Acknowledged 6% SBE/SDV requirement over life of the project. and consequences of misrepresentation.
Stansell Electric Co, Inc.	\$ 1,866,957.61	TBD	Yes	6%	The prime is not a metro Approved SBE. Acknowledged 6% SBE/SDV requirement over life of the project. and consequences of misrepresentation.