



**Notice of Intent to Award**

Solicitation Number	382372	Award Date	12/18/2024   9:44 AM CST
Solicitation Title	Midway Carnival Rides		
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.Wood@nashville.gov

**Awarded Supplier(s)**

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	North American Midway Entertainment-Amusement South, Inc	Company Contact	Greg Markow	
Street Address	109 S Main Street			
City	Farmland	State	IN	Zipcode 47340

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

**Certificate of Insurance**

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

**Equal Business Opportunity Program**

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.  No, the EBO Program is not applicable.

**Monthly Reporting**

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.  No, monthly reporting is not applicable.

**Public Information and Records Retention**

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

**Right to Protest**

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

DR Supervisor (Initial)

Dennis Rowland  
 Dennis Rowland  
 Purchasing Agent & Chief Procurement Officer

<b>RFQ 382372 Midway Carnival Rides Evaluation Team/Review Board Score Sheet</b>	
<b>Offeror</b>	North American Midway Entertainment-Amusement South, Inc
<b>Contract Acceptance</b>	Yes
<b>Fair Patron Cost, Revenue Share, and Pricing (30 Points)</b>	25.00
<b>Operations (10 Points)</b>	10.00
<b>Qualifications and Competence (15 Points)</b>	13.00
<b>Safety and Sanitation (25 Points)</b>	25.00
<b>Quality and Quantity of Attractions (20 Points)</b>	20.00
<b>Total Evaluation Scores</b>	<b>93.00</b>

### Evaluation Comments

<b>North American Midway Entertainment-Amusement South, Inc</b>	
<b>Strengths</b>	<p>Provided Proposed Cost/Count Breakdown specifying Cost per Receipt/Coupon, number of coupons proposed for each attraction, and Coupon Sales Denomination. Proposed a detailed revenue sharing program including details on how this would be structured for Food and Beverage, Games, Any other Booth/Attraction Rentals, and Sales of Ride Receipts/Attraction Coupons, Provided a detailed proposed cost of an all-you-can-ride wristband promotion for Advance Purchases, Online Purchase, and Onsite/In-Person Purchase. provided a detailed price rate for electrical use by the fair. Demonstrated in detail how firm will be able to obtain the quantity of personnel to staff all attractions. Described uniforms to be worn by personnel, including subcontractors. Described in detail creative and innovative aspects of the offeror's operation. Proposed menus and specified the anticipated for each concession item. Described offeror's customer complaint procedures. Detailed firm's qualifications and competence to provide carnival services described in the Scope Details. All referenced projects of a similar size, scope, and complexity. Provided letters of recommendation from two references. Provided firm's key personnel and included each individuals roles and responsibilities. Provided a detailed overview of firm's years performing the scope of service. Provided all current litigations in which the firm is a defendant. Provided current safety policies and procedures that affect employees and the public. Detailed firm's crisis response and management plan, how employees respond to an emergency, and how management assists in investigation, deals with the press, follows up incidences and initiates preventative measures. Described current drug testing policies and practices. Detailed firm's philosophy, policies and practices related to working with guest services, trash and litter control, First Aid services, safety inspectors, security, law enforcement, and emergency services providers. Detailed firm's existing program or plans for compliance with current and incoming ADA standards. Provided firm's NAARSO level of certification any of the firm's staff inspectors have attained. Submitted a complete equipment list of all rides and shows, including the type. Provided the riding capacity per hour for all rides and attractions/rides the proposer offers, as rated by the manufacturer's stated standards. Provided a complete and detailed description listing all of the concessions, game booths and trailers, and games of skill. Outlined all Support Equipment which it proposes to provide and square footage of space needed.</p>
<b>Weaknesses</b>	<p>Percentage of revenue share for rides lower than Metro's expectation. Increased price per ticket based on industry norm. Failed to include revenue generated for referenced projects.</p>