



Notice of Intent to Award

Solicitation Number	384370	Award Date	12/5/2024 6:22 AM CST
Solicitation Title	Low Voltage Cabling and Related Services		
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Evans Cline	BAO Email	Evans.Cline@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Michelle Perry dba EMERALD RESOURCE, LLC	Company Contact	Marcus Collins	
Street Address	315 10th Ave North Ste. 122			
City	Nashville	State	TN	Zipcode 37203

Company Name	NetPlanner Systems, Inc	Company Contact	Zac Carrol	
Street Address	155 Jones Blvd. Building A			
City	Lavergne	State	TN	Zipcode 37086

Company Name	Pro Systems, Inc.	Company Contact	Jackson Russell	
Street Address	100 Glenrose Avenue			
City	Nashville	State	TN	Zipcode 37210

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

DC Supervisor (Initial)

Dennis Rowland
 Dennis Rowland
 Purchasing Agent & Chief Procurement Officer



Notice of Intent to Award

Solicitation Number	384370	Award Date	12/5/2024 6:22 AM CST
Solicitation Title	Low Voltage Cabling and Related Services		
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Evans Cline	BAO Email	Evans.Cline@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	ACCESS Data Network Solutions, Inc	Company Contact	John Castellaw
Street Address	1410 Donelson Pike Suite A-15		
City	Nashville	State	TN
		Zipcode	37217

Company Name	Basesix Systems LLC	Company Contact	Jim Kelly
Street Address	2053 Franklin Way SE		
City	Marietta	State	GA
		Zipcode	30067

Company Name	Beacon Technologies	Company Contact	Chase Montgomery
Street Address	1441 Donelson Pike		
City	Nashville	State	TN
		Zipcode	37217

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

DC Supervisor (Initial)

Dennis Rowland
 Dennis Rowland
 Purchasing Agent & Chief Procurement Officer

**RFQ 384370 Low Voltage Cabling, Services, and Support
Evaluation Team/Review Board Score Sheet**

Offeror	Michelle Perry dba Emerald Resource, LLC	NetPlanner Systems, Inc	Pro Systems, Inc
Contract Acceptance	Yes	Yes	Yes
Supplier Qualification Requirements (30 points)	29.00	20.00	26.00
Supplier Experience Requirements (25 points)	25.00	22.00	18.00
Scheduling Expectations (15 points)	14.00	10.00	14.00
Potential Risks (5 points)	5.00	4.00	2.00
Cost (25 Points)	17.90	17.09	25.00
Total Evaluation Scores	90.90	73.09	85.00

** RJ Young Company LLC was deemed non-responsive to the Equal Business Opportunity (EBO) Programing requirements.

** Central Knox, Inc. dba Central Technologies, Inc was deemed non-responsive to the Equal Business Opportunity (EBO) Programing requirements.

Evaluation Comments

Michelle Perry dba Emerald Resource, LLC

Strengths

Detailed firm's experience of three projects of similar size, scope, and complexity as that of Metro. Described emergency support process including call escalation, process for getting the appropriate personnel on site, and estimated time from call inception to technician being on site. Provided details related to the testing process and the type of testing equipment to be utilized for copper cabling installed. Provide a sample copy of your test reports. Provided details related to the testing process and the type of testing equipment to be utilized for fiber optic cabling installed. Included a fiber optic Optical Time Domain Reflectometer (OTDR) and optical power meters in equipment testing parameters. Provided a sample copy of test report. Provided detailed description of firm's background experience and qualifications to accomplish the required outcomes per project or service request. Detailed firm's ability, skill, and number of years of experience in providing the required services. Clearly defined project team's organizational structure including defined responsibilities of direct team and subcontractors. Demonstrated relevant experience of proposed team members. Included resumes of "key" individuals Provided a detailed description of process from receipt of original project request, dispatch, recording, and final documentation submitted to customer. Provided a detailed description of your process of original move, add, change, or repair request listing steps from receipt to dispatch and resolution. Provided assumptions made to successfully achieve the proposed schedules. Provided risks associated with proposed project schedules and cost overruns. Demonstrated knowledge of the project scope and objective in relation to risk. Provided risk mitigation plan for proposed projects related to schedule and expenses.

Weaknesses

Emergency Response Time does not advantageous to meet the required work for Metro. Incorrect company addressed in Scheduling Section.

NetPlanner Systems, Inc

Strengths

Detailed firm's experience of projects of similar size, scope, and complexity as that of Metro. Described emergency support process including call escalation, process for getting the appropriate personnel on site, and estimated time from call inception to technician being on site. Provided details related to the testing process and the type of testing equipment to be utilized for copper cabling installed. Provide a sample copy of your test reports. Provided details related to the type of testing equipment to be utilized for fiber optic cabling installed. Provided a sample copy of test report. Provided detailed description of firm's background experience and qualifications to accomplish the required outcomes per project or service request. Detailed firm's ability capacity, skill, and number of years of experience in providing the required services. Clearly defined project team's organizational structure including defined responsibilities of direct team and subcontractors. Demonstrated relevant experience of proposed team members. Included resumes of "key" individuals Provided a detailed description of process from receipt of original project request, dispatch, recording, and final documentation submitted to customer. Provided informaion of your process of original move, add, change, or repair request listing steps from receipt to dispatch and resolution. Provided risks associated with proposed project schedules and cost overruns. Demonstrated knowledge of the project scope and objective in relation to risk. Provided risk mitigation plan for proposed projects related to schedule and expenses.

Weaknesses

Project not of a similar scope as that of Metro. Failed to include fiber optic Optical Time Domain Reflectometer (OTDR) and optical power meters in equipment testing parameters. Provided no dollar values for referenced projects. Lack of detail on copper testing process. Lack of detail on resumes. Failed to provide details related to technicians referenced in organizational structure. Failed to follow formatting requirements. Lack of detail related to process of original move, add, change, or repair request. Failed to provide details on the process for scheduling. Lack of detail for assumptions to achieve the proposed schedules. Lack of clarity on risk mitigation plan.

Pro Systems, Inc

Strengths

Detailed firm's experience of three projects of similar size, scope, and complexity as that of Metro. Described process for getting the appropriate personnel on site and estimated time from call inception to technician being on site. Provided details related to the testing process and the type of testing equipment to be utilized for copper cabling installed. Provide a sample copy of your test reports. Provided details related to the testing process and the type of testing equipment to be utilized for fiber optic cabling installed. Included a fiber optic Optical Time Domain Reflectometer (OTDR) and optical power meters in equipment testing parameters. Provided a sample copy of test report. Provided description of firm's background experience and qualifications to accomplish the required outcomes per project or service request. Provided firm's ability, skill, and number of years of experience in providing the required services. Demonstrated relevant experience of proposed team members. Provided a description of process from receipt of original project request, dispatch, recording, and final documentation submitted to customer. Provided a description of process of original move, add, change, or repair request. Provided assumptions made to successfully achieve the proposed schedules. Provided risks associated with proposed project schedules and cost overruns. Demonstrated knowledge of the project scope and objective in relation to risk. Provided risk mitigation plan for proposed projects related to schedule and expenses.

Weaknesses

Lack of details related to the emergency support process. Failed to address escalations. Failed to provide resumes. Lack of details related to firm's ability capacity, and skill. Failed to provide resumes. Lack of detail related to capacity to provide referenced services. Failed to follow formatting requirements. Lack of detail related to project team's organizational structure. Failed to detail steps from receipt to dispatch and resolution. Scheduling expectations for referenced work not catered to Metro's expectations. Vague information on how potentials risks related to the project. Failed to provide a risk mitigation plan geared towards Metro's need.

**RFQ 384370 Low Voltage Cabling, Services, and Support
Evaluation Team/Review Board Score Sheet**

Offeror	ACCESS Data Network Solutions, Inc	Basesix Systems LLC	Beacon Technologies Inc
Contract Acceptance	Yes	Yes	Yes
Supplier Qualification Requirements (30 points)	25.00	25.00	30.00
Supplier Experience Requirements (25 points)	20.00	22.00	23.00
Scheduling Expectations (15 points)	15.00	15.00	14.00
Potential Risks (5 points)	4.00	4.00	4.00
Cost (25 Points)	17.24	15.61	15.61
Total Evaluation Scores	81.24	81.61	86.61

** RJ Young Company LLC was deemed non-responsive to the Equal Business Opportunity (EBO) Programing requirements.

** Central Knox, Inc. dba Central Technologies, Inc was deemed non-responsive to the Equal Business Opportunity (EBO) Programing requirements.

Evaluation Comments

ACCESS Data Network Solutions, Inc

Strengths

Detailed firm's experience of projects of similar size, scope, and complexity as that of Metro. Provided process for call escalation, and coordinating personnel. Provided details related to the testing process and the type of testing equipment to be utilized for copper cabling installed. Provide a sample copy of your test reports. Provided details related to the testing process and the type of testing equipment to be utilized for fiber optic cabling installed. Included a fiber optic Optical Time Domain Reflectometer (OTDR) and optical power meters in equipment testing parameters. Provided a sample copy of test report. Provided detailed description of firm's background experience and qualifications to accomplish the required outcomes per project or service request. Detailed firm's ability capacity, skill, and number of years of experience in providing the required services. Provided project team's organizational structure including responsibilities of direct team and subcontractors. Demonstrated relevant experience of proposed team members. Included resumes of "key" individuals Provided a detailed description of process from receipt of original project request, dispatch, recording, and final documentation submitted to customer. Provided a detailed description of your process of original move, add, change, or repair request listing steps from receipt to dispatch and resolution. Provided assumptions made to successfully achieve the proposed schedules. Provided risks associated with proposed project schedules and cost overruns. Demonstrated knowledge of the project scope and objective in relation to risk. Provided risk mitigation plan for proposed projects related to schedule and expenses.

Weaknesses

One project not of a similar scope as that of Metro. Lack of detail related to emergency support process. Failed to following proposal formatting requirements. Lack of detail related to resumes. Lack of information related to personnel identified as technicians. Failed to provide firm's years in business. Vague information on how potentials risks related to the project.

Basesix Systems LLC

Strengths

Provided firm's experience of three projects of similar size, scope, and complexity as that of Metro. Described in detail emergency support process including process for getting the appropriate personnel on site and estimated time from call inception to technician being on site. Provided details related to the testing process and the type of testing equipment to be utilized for copper cabling installed. Provide a sample copy of your test reports. Provided details related to the testing process and the type of testing equipment to be utilized for fiber optic cabling installed. Included a fiber optical power meters in equipment testing parameters. Provided a sample copy of test report. Provided detailed description of firm's background experience and qualifications to accomplish the required outcomes per project or service request. Detailed firm's ability capacity, skill, and number of years of experience in providing the required services. Clearly defined project team's organizational structure including defined responsibilities of direct team and subcontractors. Demonstrated relevant experience of proposed team members. Included resumes of "key" individuals. Provided a detailed description of process from receipt of original project request, dispatch, recording, and final documentation submitted to customer. Provided a detailed description of your process of original move, add, change, or repair request listing steps from receipt to dispatch and resolution. Provided assumptions made to successfully achieve the proposed schedules. Provided risks associated with proposed project schedules and cost overruns. Demonstrated knowledge of the project scope and objective in relation to risk. Provided risk mitigation plan for proposed projects related to schedule and expenses.

Weaknesses

Failed to provide process for addressing escalations. Project descriptions lacked details. Failed to follow formatting requirements. Optical Time Domain Reflectometer (OTDR) result not from current project. Organizational structure lacked details. Failed to list personnel for field technicians and operations. Failed to provide firm's years in business. Vague information on how potentials risks related to the project.

Beacon Technologies Inc

Strengths

Detailed firm's experience of three projects of similar size, scope, and complexity as that of Metro. Described in detail emergency support process including call escalation, process for getting the appropriate personnel on site, and estimated time from call inception to technician being on site. Provided details related to the testing process and the type of testing equipment to be utilized for copper cabling installed. Provide a sample copy of your test reports. Provided details related to the testing process and the type of testing equipment to be utilized for fiber optic cabling installed. Included a fiber optic Optical Time Domain Reflectometer (OTDR) and optical power meters in equipment testing parameters. Provided a sample copy of test report. Provided detailed description of firm's background experience and qualifications to accomplish the required outcomes per project or service request. Detailed firm's ability capacity, skill, and number of years of experience in providing the required services. Defined responsibilities of direct team and subcontractors. Demonstrated relevant experience of proposed team members. Included resumes of "key" individuals Provided a detailed description of process from receipt of original project request, dispatch, recording, and final documentation submitted to customer. Provided a detailed description of your process of original move, add, change, or repair request listing steps from receipt to dispatch and resolution. Provided assumptions made to successfully achieve the proposed schedules. Provided risks associated with proposed project schedules and cost overruns. Demonstrated knowledge of the project scope and objective in relation to risk. Provided risk mitigation plan for proposed projects related to schedule and expenses.

Weaknesses

Did not provide firm's Project Teams Organizational Structure. Vague information on how potentials risks related to the project.

			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ 384370 Low Voltage Cabling and Related Services			20	5	25
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Pro Systems, Inc.	\$524,202.83	\$20,968.11	20.00	5.00	25.00
NetPlanner Systems, Inc	\$867,303.08	\$34,692.12	12.09	5.00	17.09
Michelle Perry dba EMERALD RESOURCE, LLC	\$812,930.87	\$32,517.23	12.90	5.00	17.90
Beacon Technologies	\$987,982.87	\$39,519.31	10.61	5.00	15.61
Basesix Systems LLC	\$818,221.61	\$32,728.86	12.81	5.00	17.81
ACCESS Data Network Solutions, Inc	\$856,257.42	\$34,250.30	12.24	5.00	17.24
Central Knox, Inc. dba Central Technologies, Inc (deemed non-responsive)					
RJ Young Company LLC (deemed non-responsive)					

BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline
Contract Specialist: Daniel Drumwright
Date: 11/25/24

Department Name: ITS
RFQ#: 384370

Project Name: Low Voltage Cabling, Services, and Support

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE subs approved?	SBE (%)	Comments
ACCESS Data Network Solutions	\$856,257.00	\$ 56,017.00	yes	7%	The prime is not an approved SBE and acknowledged the 4% SBE/SDV threshold. Prime proposed utilization of the following SBEs: EJO Ventures LLC @\$56,017/7%.

BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline

Contract Specialist: Daniel Drumwright

Date: 11/21/24

Department Name: ITS

RFQ#: 384370

Project Name: Low Voltage Cabling, Services, and Support

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE subs approved?	SBE (%)	Comments
Basesix Systems, LLC	\$812,931.00	\$ -	n/a	0%	The prime is not an approved SBE and acknowledged the 4% SBE/SDV threshold. Prime proposed utilization of the following SBEs: Simino Electric @ 5%/\$41,000 and Walker Electric @ 5%/\$41,000 .

BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline
Contract Specialist: Daniel Drumwright
Date: 11/25/24

Department Name: ITS`
RFQ#: 384370

Project Name: Low Voltage Cabling, Services, and Support

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE subs approved?	SBE (%)	Comments
Beacon Technologies	\$987,983.00	\$ 39,520.00	yes	4%	The prime is not an approved SBE and acknowledged the 4% SBE/SDV threshold. Prime proposed utilization of the following SBEs: Kane Konnections, LLC @ \$9,880/1% , Tennessee Underground, LLC @ \$9,880/1% , Communications Contractors, Inc. @ \$9,880/1% , and Tibbetts Electric @ \$9,880/1% .

BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline

Contract Specialist: Daniel Drumwright

Date: 11/21/24

Department Name: ITS

RFQ#: 384370

Project Name: Low Voltage Cabling, Services, and Support

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE subs approved?	SBE (%)	Comments
Emerald Resource LLC	\$812,931.00	\$ -	n/a	0%	The prime is not an approved SBE and acknowledged the 4% SBE/SDV threshold. Prime proposed no SBE utilization.

BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline
Contract Specialist: Daniel Drumwright
Date: 11/25/24

Department Name: ITS
RFQ#: 384370

Project Name: Low Voltage Cabling, Services, and Support

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE subs approved?	SBE (%)	Comments
Pro Systems, Inc.	\$524,203.00	\$ 5,242.00	yes	1%	The prime is not an approved SBE and acknowledged the 4% SBE/SDV threshold. Prime proposed utilization of the following SBEs: EJO Ventures LLC @ \$5,242/1% .



Statement of M/WBE Utilization

Proposer's/Firm's Name: ACCESS DATA NETWORK SOLUTIONS, INC.	Proposer's Phone #: 901-365-1571
Solicitation Title: Low Voltage Cabling, Services, and Support	Proposer's Email Address: accessdnsi@accessdnsi.com
Solicitation #: 384370	Amount Self-performed : 93%
Proposer's/Firm's Ownership: WBE <input type="checkbox"/>	Total Bid Amount: 856,257.42
Proposed EBO Goal (%) : <u>7</u> MBE% <u>11</u> WBE%	EBO Goal Met? (Y/N) YES <input type="checkbox"/>

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate					
MBE/WBE Firm Name		MBE/WBE Firm Address		Type (MBE or WBE)		Code # UNSPS/NAICS		Percent of Total Contract	
1	ACCESS Data Network Solutions, Inc.	4077 Viscount Ave., Memphis, TN 38118	901-365-1571	WBE	Select	238210	Low Voltage Structured Cabling	800240.58	93
2	EJO Ventures	612 Hangar Lane, Ste 100, Nashville, TN 37217	303-704-1425	MBE	Select	26120000	Low Voltage Structured Cabling	56016.84	7
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.* Shane Castellaw, General Manager	Date 08/20/2024
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? NO <input type="checkbox"/>	For Internal Office Use ONLY	If No, Good Faith Efforts Met? YES <input type="checkbox"/>
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BAO Representative: Evans Cline **Metro Buyer:** Daniel Drumwright **Project Manager:** _____ **Date:** 11/22/24

Total MBE Subcontracting	7	%	\$ 56,016.84
Total WBE Subcontracting	93	%	\$ 800,240.58
Total MBE/WBE Participation:	100	%	\$ 856,257.42

BAO Notes:



Statement of M/WBE Utilization

Proposer's/Firm's Name: Basesix Systems, LLC	Proposer's Phone #: 615-891-2264
Solicitation Title: Low Voltage Cabling, Service, and Support	Proposer's Email Address: jkelly@basesix.com
Solicitation #: RFQ 33406	Amount Self-performed : \$670,946.61
Proposer's/Firm's Ownership: Non-M/WBE <input type="checkbox"/>	Total Bid Amount: \$818,221,61
Proposed EBO Goal (%) : 7 <u> </u> MBE% 11 <u> </u> WBE%	EBO Goal Met? (Y/N) YES <input type="checkbox"/>

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate					
MBE/WBE Firm Name		MBE/WBE Firm Address		Type (MBE or WBE)		* MBE/WBE Group Type *		Code # UNSPS/NAICS	
				Description of Work		MBE/WBE Dollars (\$)		Percent of Total Contract	
1	Bluebird Technologies, LLC	1789 Powell Lane, Lewiburg, TN	615-300-0034 / wendy@bluebirdte	WBE	5	238210	Low Voltage Installation	\$90,000.00	11%
2	John Curry Electric	5000 Lindbar Dr, Nashville, TN	615-691-1664 / jacurry67@gmail.c	MBE	1	238210	Low Voltage Installation	\$57,275.00	7%
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*	Date
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

For Internal Office Use ONLY

Has Prime Complied with EBO Goal? **YES** If No, Good Faith Efforts Met? **BAO Only**

BAO Representative: Evans Cline **Metro Buyer:** Daniel Drumwright **Project Manager:** _____ **Date:** 11/22/24

Total MBE Subcontracting	7	%	\$ 57,275
Total WBE Subcontracting	11	%	\$ 90,000
Total MBE/WBE Participation:	18	%	\$ 147,275

BAO Notes:



Statement of M/WBE Utilization

Proposer's/Firm's Name: Beacon Technologies	Proposer's Phone #: 615-925-1061
Solicitation Title: Low Voltage Cabling, Services, and Support	Proposer's Email Address: cmontgomery@beacontech.net
Solicitation #: 384370	Amount Self-performed : 82%
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$987,982.90
Proposed EBO Goal (%): 7 <u> </u> MBE% 11 <u> </u> WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate					
MBE/WBE Firm Name		MBE/WBE Firm Address		Type		Code #		Percent	
		Phone/E-Mail		(MBE or WBE)		UNSPS/NAICS		of Total Contract	
						Description of Work		MBE/WBE Dollars (\$)	
1	Benefast	2633 Powell Avenue, Nashville, TN 37204	tawnee@benefast.com	WBE	Select	423390	Construction supply	\$ 69,159.00	7%
2	John Curry Electric	503 McGrath Drive, Smyrna, TN 37167	john@johncurryelectric.com	MBE	Select	238210	Electrical Contractor	\$ 49,399.00	6%
3	Bluebird Technologies, LLC	1789 Powell Lane, Lewisburg, TN 37091	wendy@bluebirdtech.us	WBE	Select	238210	Low Voltage Cabling	\$ 39,519.00	4%
4	Impulse, Inc.	8909 Couchville Pike, Mount Juliet, TN 37122	mmobbs@impulse-inc.com	MBE	Select	238210	Electrical Contractor	\$ 9,880.00	1%
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.* Chase Montgomery, President	Date 10/06/2024
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

For Internal Office Use ONLY

Has Prime Complied with EBO Goal? YES NO **BAO Only**
 If No, Good Faith Efforts Met? YES NO **BAO Only**

BAO Representative: Evans Cline **Metro Buyer:** Daniel Drumwright **Project Manager:** _____ **Date:** 11/22/24

Total MBE Subcontracting	7	%	\$ 59,279
Total WBE Subcontracting	11	%	\$ 108,678
Total MBE/WBE Participation:	18	%	\$ 167,957

BAO Notes:



EQUAL BUSINESS OPPORTUNITY PROGRAM FORM

Please complete this form to provide Metro with information regarding each individual or entity requesting information about the project or solicited for participation on the project. The list of subcontractors shall include those persons who did not actually submit a price quotation or bid, rather just requested information. Please contact the Business Assistance Office with any questions at 615-880-2814.

Project Name Low Voltage Cabling, Services, and Support

RFP/ITB Number 384370

Part I STATEMENT OF INTERESTED M/WBE SUBCONTRACTORS AND VENDORS

As part of our regular and customary good faith efforts to include MWBE subcontractors, suppliers and joint venturers, Beacon Technologies has contacted or was contacted by the following certified MWBEs related to our bid/proposal.
(Company Name)

<i>Business Name & Contact</i>	<i>Phone No</i>	<i>MBE/WBE Certificate Type</i>	<i>Date of Contact</i>	<i>Method of Contact</i>	<i>Who Initiated Contact?</i>	<i>UNSPS Code # for work to be performed</i>	<i>Information Requested</i>
Benefast	615-331-3747	WBE	07/15/24	E-Mail	Beacon Technologies	423390	
Bluebird Technologies, LLC	615-300-0034	WBE	07/05/24	Phone	Beacon Technologies	238210	
John Curry Electric	615-835-3115	MBE	07/05/24	Phone	Beacon Technologies	238210	
Impulse, Inc.	615-428-3787	WBE	07/16/24	E-Mail	Beacon Technologies	238210	

Part II STATEMENT OF BID/PRICE QUOTATION

This Statement shall include only those potential subcontractors not selected that actually submitted a bid or proposal for the project.

<i>Business Name & Contact</i>	<i>Phone No</i>	<i>MBE/WBE Certificate Type</i>	<i>Dollar value</i>	<i>Estimated % of total contract value</i>	<i>UNSPS Code # for work to be performed</i>	<i>Work Requested To Be Performed</i>



Statement of M/WBE Utilization

Proposer's/Firm's Name: EMERALD RESOURCE LLC	Proposer's Phone #: 615-244-5646
Solicitation Title: LOW VOLTAGE CABLING SERVICES & SUPPORT	Proposer's Email Address: MPERRY@EMERALDRESOURCE.COM
Solicitation #: 384370	Amount Self-performed: 82%
Proposer's/Firm's Ownership: WBE	Total Bid Amount: \$ 812,930.87 / 5 YRS - (Multiple Vendor - IDIQ /Task Order) - (calculated the \$ value & percentage below being awarded \$ 175,000.00)
Proposed EBO Goal (%): 7.00 MBE% 11.00 WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail		Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
						Type (MBE or WBE)	* MBE/WBE Group Type *				
1	BLUEBIRD TECHNOLOGIES LLC	1789 POWELL LANE, LEWISBURG TN 37091	615 979-3858 / wendy@bluebirdt	WBE	▼	5	80111604 / 238210	Data Cabling Labor Only	19,250	11%	
2	CorBrook LLC	530 Church Street, Ste B-2, Nashville TN 37219	615- 679-0336 / reynolds.elaine@	MBE	▼	1	80111604 / 238210	Data Cabling Labor Only	12,250	7%	
3				Select		Select					
4				Select		Select					
5				Select		Select					
6				Select		Select					
7				Select		Select					

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.* Michelle Perry - President	Date 11/19/2024
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

For Internal Office Use ONLY

Has Prime Complied with EBO Goal? **YES**
If No, Good Faith Efforts Met? **NO**

BAO Representative: Evans Cline **Metro Buyer:** Daniel Drumwright **Project Manager:** _____ **Date:** 11/25/24

Total MBE Subcontracting	7	%	\$ 61250
Total WBE Subcontracting	11	%	\$ 96250
Total MBE/WBE Participation:	100	%	\$ 812,930

BAO Notes:



Statement of M/WBE Utilization

Proposer's/Firm's Name: Pro Systems, Inc.	Proposer's Phone #: 615-259-2185
Solicitation Title: Low Voltage Cabling, Services, and Support	Proposer's Email Address: jacob@prosystemsinc.net
Solicitation #: 384370,3	Amount Self-performed : 429,846.83
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: 524,202.83
Proposed EBO Goal (%): 7 <u> </u> MBE% 11 <u> </u> WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)					
1	Benefast	2633 Powell Avenue, Nashville, TN 37204	kellen@benefast.com	MBE	Select	423390	Material Supplier	31,452	6
2	EJO Ventures	612 Hangar Lane, Suite 100, Nashville, TN 37217	ej@ejoventures.net	MBE	1	238210	Data Closet Buildout	5,242	1
3	Hire Direct HQ and Trade Corp	535 Spence Lane, Nashville, TN 37210	mmurphy@hqdirect.com	WBE	5	561320	Temporary LV Technicians	57,662	11
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.* Jacob McKissock, Account Manager	Date 11/20/2024
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES <input type="checkbox"/>	For Internal Office Use ONLY	If No, Good Faith Efforts Met? BAO Only
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BAO Representative: Evans Cline **Metro Buyer:** Daniel Drumwright **Project Manager:** _____ **Date:** 11/21/24

Total MBE Subcontracting	7	%		\$ 36700
Total WBE Subcontracting	11	%		\$ 57700
Total MBE/WBE Participation:	18	%		\$ 94400

BAO Notes:

Certificate Of Completion

Envelope Id: A74B8FB6-1F31-4F9A-A89B-4DCEAF477797

Status: Completed

Subject: Intent to Award - RFQ 384370 Low Voltage Cabling and Related Services

Source Envelope:

Document Pages: 16

Signatures: 2

Envelope Originator:

Certificate Pages: 2

Initials: 2

Daniel Drumwright

AutoNav: Enabled

730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

daniel.drumwright2@nashville.gov

IP Address: 170.190.198.185

Record Tracking

Status: Original

Holder: Daniel Drumwright

Location: DocuSign

12/4/2024 1:36:48 PM

daniel.drumwright2@nashville.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Metropolitan Government of Nashville and Davidson County

Location: DocuSign

Signer Events

Signature

Timestamp

Gary Clay

gary.clay@nashville.gov

Asst. Purchasing Agent

Security Level: Email, Account Authentication (None)

Sent: 12/4/2024 1:50:49 PM

Viewed: 12/4/2024 3:16:52 PM

Signed: 12/4/2024 3:17:59 PM

Signature Adoption: Uploaded Signature Image

Using IP Address: 170.190.198.185

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Dennis Rowland

Dennis.Rowland@nashville.gov

Purchasing Agent & Chief Procurement Officer

Security Level: Email, Account Authentication (None)

Sent: 12/4/2024 3:18:03 PM

Viewed: 12/4/2024 3:24:07 PM

Signed: 12/5/2024 6:22:01 AM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Witness Events

Signature

Timestamp

Notary Events

Signature

Timestamp

Envelope Summary Events

Status

Timestamps

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	12/4/2024 1:50:49 PM
Certified Delivered	Security Checked	12/4/2024 3:24:07 PM
Signing Complete	Security Checked	12/5/2024 6:22:01 AM
Completed	Security Checked	12/5/2024 6:22:01 AM

Payment Events	Status	Timestamps
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