



**Notice of Intent to Award**

Solicitation Number	384393	Award Date	12/11/2024   4:27 PM CST
Solicitation Title	Vehicle and Equipment Towing, Transport, and Battery Boosts		
Buyer Name	Harrison Bond	Buyer Email	harrison.bond@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

**Awarded Supplier(s)**

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	STR Towing & Recovery	Company Contact	Jon Coonce		
Street Address	70 Fesslers Lane				
City	Nashville	State	TN	Zipcode	37210

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

**Certificate of Insurance**

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

**Equal Business Opportunity Program**

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.  No, the EBO Program is not applicable.

**Monthly Reporting**

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.  No, monthly reporting is not applicable.

**Public Information and Records Retention**

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

**Right to Protest**

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

     Assistant Purchasing Agent (Initial)

Dennis Rowland  
 Dennis Rowland  
 Purchasing Agent & Chief Procurement Officer

**Group 1 - Light**

RFQ # 384393			
Vehicle and Equipment Towing, Transport, and Battery Boosts			
Evaluation Committee Score Sheet (Group 1 - Light)			
Evaluation Criteria/Offendor	STR TOWING & RECOVERY LLC	Mitchell's West Nashville Wrecker Service LLC	Road Master Inc. dba Tow Pro
Contract Acceptance (Yes/No)	Yes	Yes	Yes
Solicitation Acceptance (Yes/No)	Yes	Yes	Yes
Requirement Acceptance (Yes/No)	Yes	Yes	Yes
Cost (70 Points)	70.00	54.41	51.73
Capacity and Experience (30 Points)	23.00	21.00	22.00
<b>Total Evaluation Scores</b>	<b>93.00</b>	<b>75.41</b>	<b>73.73</b>

**Evaluation Comments**

STR TOWING & RECOVERY LLC
<p><b>Strengths</b></p> <ul style="list-style-type: none"> <li>- Provided detailed list of experience performing similar scope of work</li> <li>- Provided operator qualifications</li> </ul>
<p><b>Weaknesses</b></p> <ul style="list-style-type: none"> <li>- Smaller equipment list than other proposal</li> <li>- Lacked information for individual operator experience</li> </ul>

Mitchell's West Nashville Wrecker Service LLC
<p><b>Strengths</b></p> <ul style="list-style-type: none"> <li>- Large equipment list</li> <li>- Provided list of operators and their years experience</li> </ul>
<p><b>Weaknesses</b></p> <ul style="list-style-type: none"> <li>- Lacked detail for firm's experience performing similar scope of work</li> <li>- No narrative provided of company experience or capacity performing Group 1 - Light classification work</li> <li>- Did not include contact information associated with experience for reference check</li> </ul>

Road Master Inc. dba Tow Pro
<p><b>Strengths</b></p> <ul style="list-style-type: none"> <li>- Detailed list of equipment</li> </ul>
<p><b>Weaknesses</b></p> <ul style="list-style-type: none"> <li>- Equipment list may be limited for anticipated volume of METRO need</li> <li>- The Roadmaster submission is a sufficiently tailored response although it is evident from the wording that it is from the same generic template as the other group responses</li> <li>- No detail provided to support similar project experience claim</li> </ul>

Solicitation Title & Number		RFP Cost Points
RFQ 384393; Vehicle Towing, Transport, and Battery Boosts (Light)		<b>70</b>
Offeror's Name	Total Bid Amount	RFP Cost Points
STR TOWING & RECOVERY LLC	\$424,300.00	<b>70.00</b>
Mitchells West Nashville Wrecker Service LLC	\$545,850.00	<b>54.41</b>
Road Master Inc. dba Tow Pro	\$574,156.49	<b>51.73</b>

**Group 2 - Heavy**

<b>RFQ # 384393</b>			
<b>Vehicle and Equipment Towing, Transport, and Battery Boosts Evaluation Committee Score Sheet (Group 2 - Heavy)</b>			
<b>Evaluation Criteria/Offoror</b>	<b>STR TOWING &amp; RECOVERY LLC</b>	<b>Mitchell's West Nashville Wrecker Service LLC</b>	<b>Road Master Inc. dba Tow Pro</b>
<b>Contract Acceptance (Yes/No)</b>	Yes	Yes	Yes
<b>Solicitation Acceptance (Yes/No)</b>	Yes	Yes	Yes
<b>Requirement Acceptance (Yes/No)</b>	Yes	Yes	Yes
<b>Cost (70 Points)</b>	70.00	66.78	44.83
<b>Capacity and Experience (30 Points)</b>	24.00	21.00	22.00
<b>Total Evaluation Scores</b>	<b>94.00</b>	<b>87.78</b>	<b>66.83</b>

**Evaluation Comments**

<b>STR TOWING &amp; RECOVERY LLC</b>
<b>Strengths</b>
<ul style="list-style-type: none"> <li>- Provided detailed list of experience performing similar scope of work</li> <li>- Provided operator qualifications</li> <li>- Extensive list of Heavy equipment - Largest list of all submitted proposals</li> </ul>
<b>Weaknesses</b>
<ul style="list-style-type: none"> <li>- Lacked information for individual operator experience</li> </ul>

<b>Mitchell's West Nashville Wrecker Service LLC</b>
<b>Strengths</b>
<ul style="list-style-type: none"> <li>- Provided list of operators and their years experience</li> </ul>
<b>Weaknesses</b>
<ul style="list-style-type: none"> <li>- Lacked detail for firm's experience performing similar scope of work</li> <li>- No narrative provided of company experience or capacity performing Group 2 - Heavy classification work</li> <li>- Smaller equipment list compared to other proposal</li> <li>- Did not include contact information associated with experience for reference check</li> </ul>

<b>Road Master Inc. dba Tow Pro</b>
<b>Strengths</b>
<ul style="list-style-type: none"> <li>- Detailed list of equipment</li> </ul>
<b>Weaknesses</b>
<ul style="list-style-type: none"> <li>- Equipment list may be limited for anticipated volume of METRO need</li> <li>- The Roadmaster submission is a sufficiently tailored response although it is evident from the wording that it is from the same generic template as the other group responses</li> <li>- Not properly tailored for the group being offered</li> <li>- Failed to update template to substitute their actual company name in (Your Company Name) opportunity</li> <li>- No narrative provided to support similar project experience claim</li> </ul>

Solicitation Title & Number		RFP Cost Points
RFQ 384393; Vehicle Towing, Transport, and Battery Boosts (Heavy)		<b>70</b>
Offeror's Name	Total Bid Amount	RFP Cost Points
STR TOWING & RECOVERY LLC	\$1,044,300.00	<b>70.00</b>
Mitchells West Nashville Wrecker Service LLC	\$1,094,600.00	<b>66.78</b>
Road Master Inc. dba Tow Pro	\$1,630,647.97	<b>44.83</b>

**Group 3 - Grounds**

RFQ # 384393			
Vehicle and Equipment Towing, Transport, and Battery Boosts			
Evaluation Committee Score Sheet (Group 3 - Grounds)			
Evaluation Criteria/Offendor	STR TOWING & RECOVERY LLC	Mitchell's West Nashville Wrecker Service LLC	Road Master Inc. dba Tow Pro
Contract Acceptance (Yes/No)	Yes	Yes	Yes
Solicitation Acceptance (Yes/No)	Yes	Yes	Yes
Requirement Acceptance (Yes/No)	Yes	Yes	Yes
Cost (70 Points)	70.00	68.19	36.34
Capacity and Experience (30 Points)	23.00	21.00	22.00
<b>Total Evaluation Scores</b>	<b>93.00</b>	<b>89.19</b>	<b>58.34</b>

**Evaluation Comments**

STR TOWING & RECOVERY LLC
<p><b>Strengths</b></p> <ul style="list-style-type: none"> <li>- Provided detailed list of experience performing similar scope of work</li> <li>- Provided operator qualifications</li> </ul>
<p><b>Weaknesses</b></p> <ul style="list-style-type: none"> <li>- Smaller equipment list compared to other proposals</li> <li>- Lacked information for individual operator experience</li> </ul>

Mitchell's West Nashville Wrecker Service LLC
<p><b>Strengths</b></p> <ul style="list-style-type: none"> <li>- Large equipment list</li> <li>- Provided list of operators and their years experience</li> </ul>
<p><b>Weaknesses</b></p> <ul style="list-style-type: none"> <li>- Lacked detail for firm's experience performing similar scope of work</li> <li>- No narrative provided of company experience or capacity performing Group 3 - Grounds classification work</li> <li>- Did not include contact information associated with experience for reference check</li> </ul>

Road Master Inc. dba Tow Pro
<p><b>Strengths</b></p> <ul style="list-style-type: none"> <li>- Detailed list of equipment</li> </ul>
<p><b>Weaknesses</b></p> <ul style="list-style-type: none"> <li>- Equipment list may be limited for anticipated volume of METRO need</li> <li>- The Roadmaster submission is a sufficiently tailored response although it is evident from the wording that it is from the same generic template as the other group responses</li> <li>- Not properly tailored for the group being offered</li> <li>- Did not remove template references to light, medium, and heavy towing</li> <li>- No narrative provided to support similar project experience claim</li> </ul>

Solicitation Title & Number		RFP Cost Points
RFQ 384393; Vehicle Towing, Transport, and Battery Boosts (Ground)		<b>70</b>
Offeror's Name	Total Bid Amount	RFP Cost Points
STR TOWING & RECOVERY LLC	\$69,600.00	<b>70.00</b>
Mitchells West Nashville Wrecker Service LLC	\$71,450.00	<b>68.19</b>
Road Master Inc. dba Tow Pro	\$134,082.22	<b>36.34</b>

**Group 4 - Medium**

RFQ # 384393			
Vehicle and Equipment Towing, Transport, and Battery Boosts			
Evaluation Committee Score Sheet (Group 4 - Medium)			
Evaluation Criteria/Offeror	STR TOWING & RECOVERY LLC	Mitchell's West Nashville Wrecker Service LLC	Road Master Inc. dba Tow Pro
Contract Acceptance (Yes/No)	Yes	Yes	Yes
Solicitation Acceptance (Yes/No)	Yes	Yes	Yes
Requirement Acceptance (Yes/No)	Yes	Yes	Yes
Cost (70 Points)	70.00	56.14	40.95
Capacity and Experience (30 Points)	23.00	21.00	22.00
<b>Total Evaluation Scores</b>	<b>93.00</b>	<b>77.14</b>	<b>62.95</b>

**Evaluation Comments**

STR TOWING & RECOVERY LLC
<p><b>Strengths</b></p> <ul style="list-style-type: none"> <li>- Provided detailed list of experience performing similar scope of work</li> <li>- Provided operator qualifications</li> </ul>
<p><b>Weaknesses</b></p> <ul style="list-style-type: none"> <li>- Smaller equipment list compared to other proposals</li> <li>- Lacked information for individual operator experience</li> </ul>

Mitchell's West Nashville Wrecker Service LLC
<p><b>Strengths</b></p> <ul style="list-style-type: none"> <li>- Large equipment list</li> <li>- Provided list of operators and their years experience</li> </ul>
<p><b>Weaknesses</b></p> <ul style="list-style-type: none"> <li>- Lacked detail for firm's experience performing similar scope of work</li> <li>- No narrative provided of company experience or capacity performing Group 4 - Medium classification work</li> <li>- Did not include contact information associated with experience for reference check</li> </ul>

Road Master Inc. dba Tow Pro
<p><b>Strengths</b></p> <ul style="list-style-type: none"> <li>- Detailed list of equipment</li> </ul>
<p><b>Weaknesses</b></p> <ul style="list-style-type: none"> <li>- Equipment list may be limited for anticipated volume of METRO need</li> <li>- The Roadmaster submission is a sufficiently tailored response although it is evident from the wording that it is from the same generic template as the other group responses</li> <li>- Not properly tailored for the group being offered</li> <li>- Failed to update template to substitute their actual company name in (Your Company Name) opportunity</li> <li>- No narrative provided to support similar project experience claim</li> </ul>



Solicitation Title & Number		RFP Cost Points
RFQ 384393; Vehicle Towing, Transport, and Battery Boosts (Medium)		70
Offeror's Name	Total Bid Amount	RFP Cost Points
STR TOWING & RECOVERY LLC	\$249,400.00	70.00
Mitchells West Nashville Wrecker Service LLC	\$311,000.00	56.14
Road Master Inc. dba Tow Pro	\$426,323.61	40.95