



FY2025 Q1 - Key Performance Indicators

Procurement Efficiency & Vendor Related Information

Competitive Solicitations Procurement Type	Total	Average Days*	Average Number of Suppliers Responding	Number of SBE Suppliers Responding	Number of SDV Suppliers Responding	Number of MBE Suppliers Responding	Number of WBE Suppliers Responding
RFPs	17	161	3	6	0	2	2
ITBs	3	71	3	1	0	0	0
Professional Services (A&E)	0	N/A	0	0	0	0	0

*Requisition Received by Procurement to Intent to Award

Non-Solicited Procurement Type	Received	Approved	Denied
Emergencies	9	5	4
Cooperative Purchases	6	6	0
Cooperative - State or Other Local	5	5	0
Sole Sources DPA	0	0	0
Sole Sources Exempt	0	0	0
Sole Sources <\$250K	32	21	11
Sole Sources >\$250K	10	3	7
Percentage of Sole Source Requests Approved			65%

Transactional Efficiency & Vendor Related Information

Transactional Type	Total	Average Days**	Value
Contracts	39	116	\$132,302,832.00
Contract Amendments	33	96	\$ 68,360,796.00
Completed Contracts Greater than \$1 Million	34		
Active Suppliers with Contracts Greater than \$1 Million	435		
Purchase Orders from Solicited Procurements	0	0	\$ -
Delegated Purchasing Authority Purchase Orders	370	N/A	\$ 343,763.47
Number of Purchase Orders	7190	N/A	\$ 590,717,321.03

Reporting Metro Departments: Emergency Communications, General Services, ITS, Library, Planning, Public Defender, and Public Property. (Finance, Historical Commission, HR, Juvenile Court, and NDOT have reported previously, but not this quarter.)

** Intent to Award to Completion

Cost Savings/Avoidance

Organizational Budget for the Quarter	\$ 853,050	Negotiated Cost Reductions	\$ 19,150,000
Percentage of Spend Through Cooperative Purchasing	0.44%	Total Procurement Spend	\$ 918,296,625

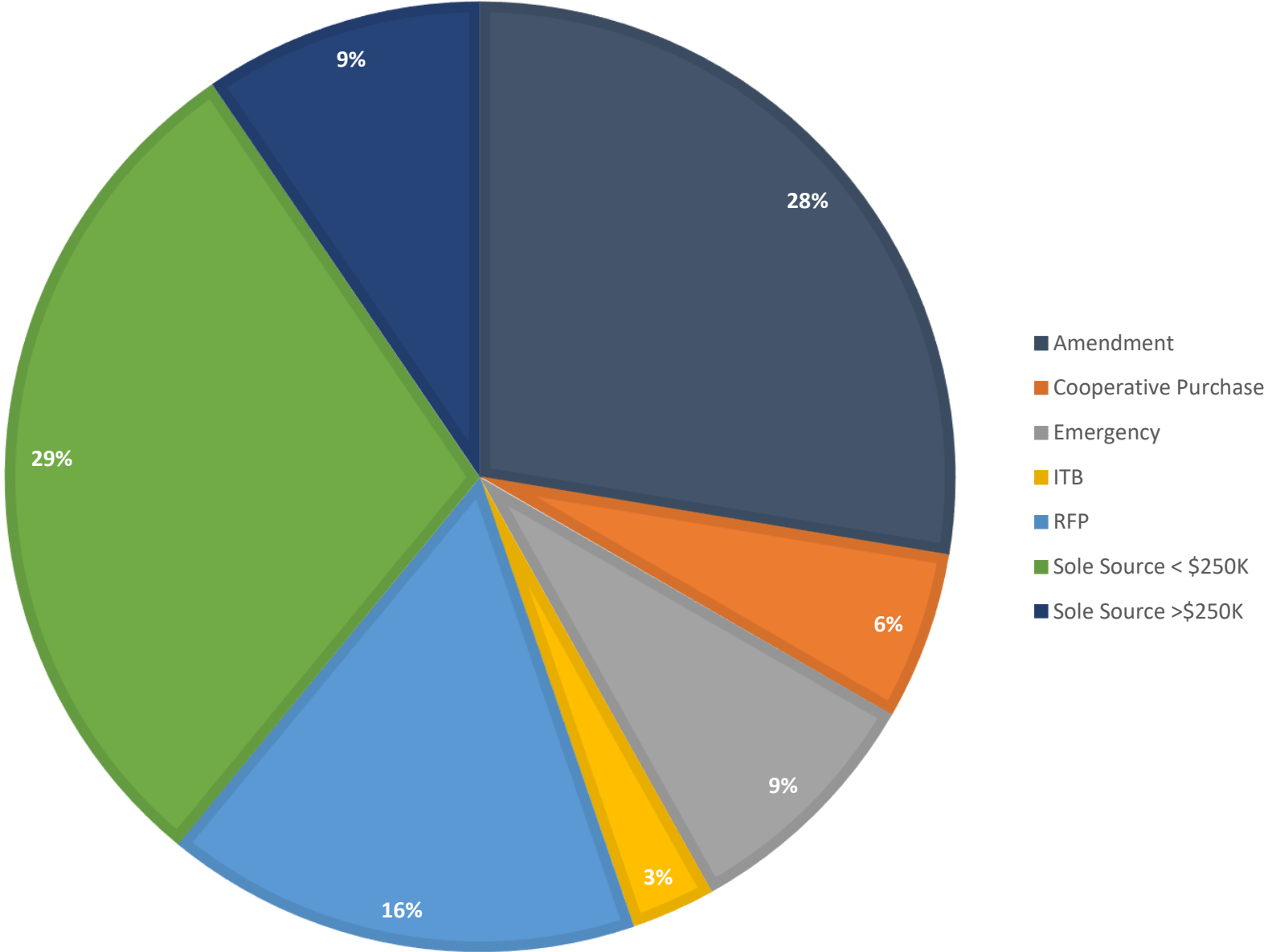
Training & Professional Development

Professional Development		Training	
		Number of Attendees	Hours Completed
Employees with Certifications	14	iProcurement Requisition Entry Training	14
Spend per Employee on PD/Training	\$ 867	iProcurement Buyer Training	4
Professional Training Hours	121	iProcurement Approver Training	11
		Procurement Office Training	22
		iSupplier Training	8
		BAO Outreach Events/Training	306

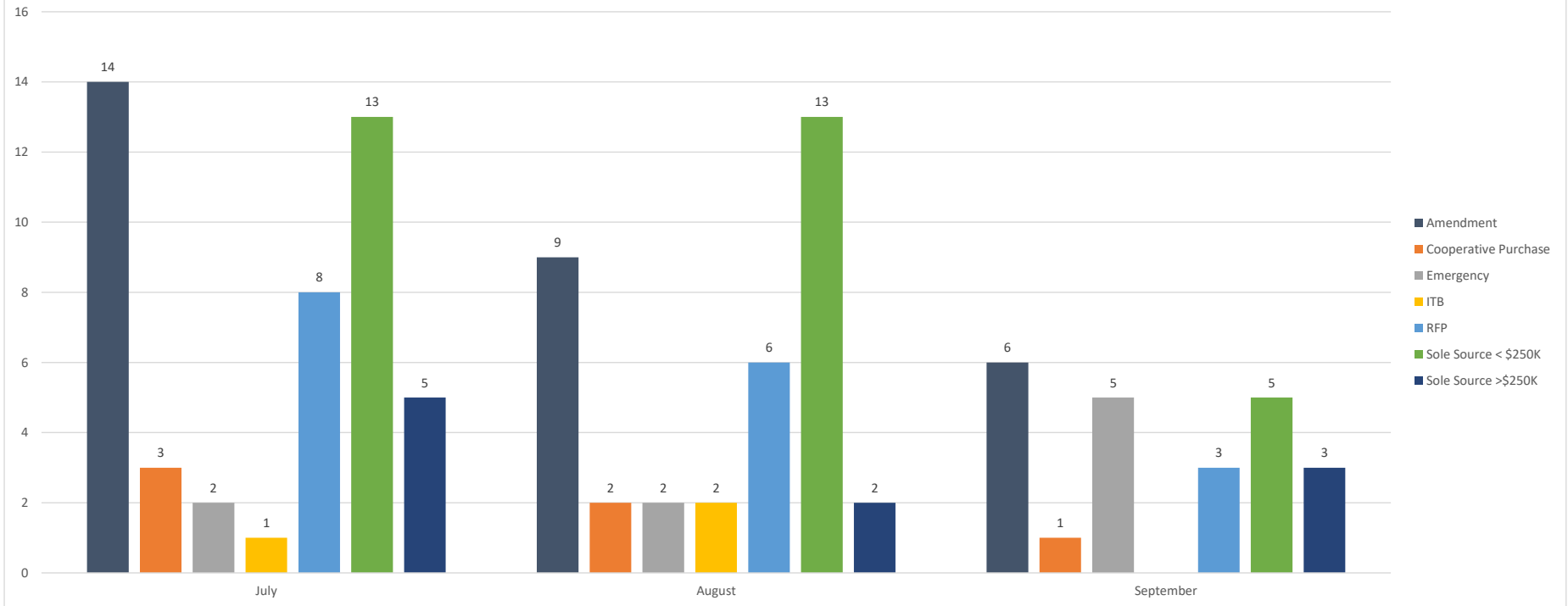
Paper Consumption

Reams of Virgin Paper	8,350	Reams of Recycled Paper	1,300
Virgin Paper Cost	\$ 34,569.00	Recycled Paper Cost	\$ 6,435.00

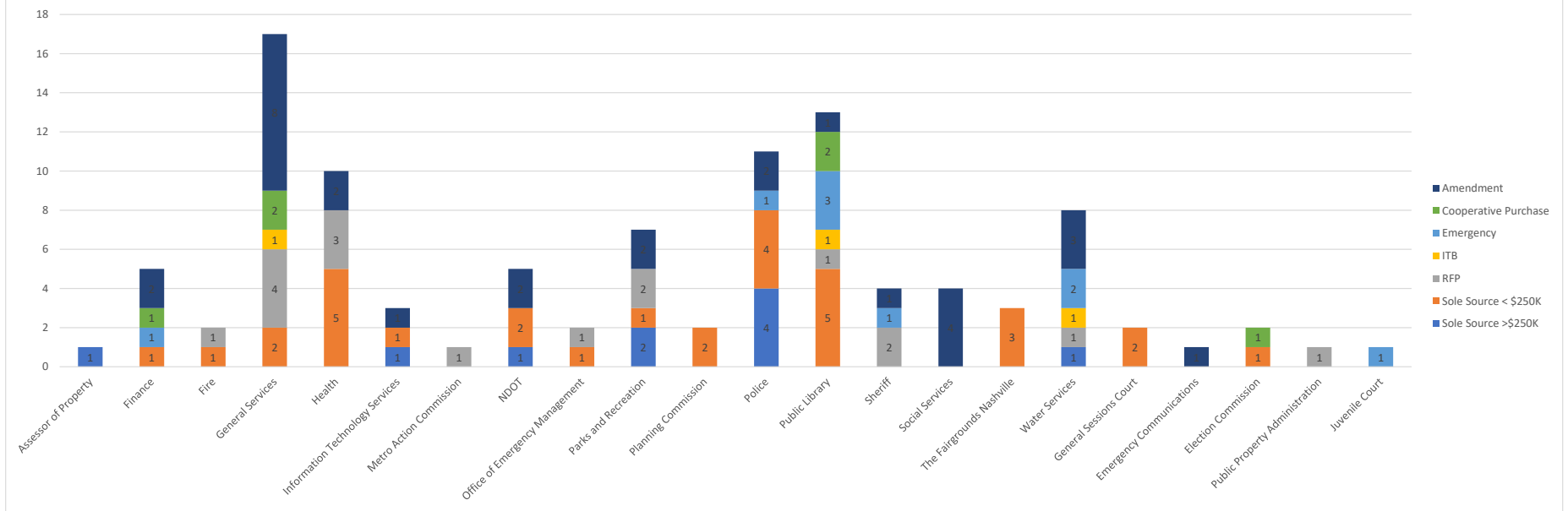
FY25 Q1 PROCUREMENT ACTIVITY



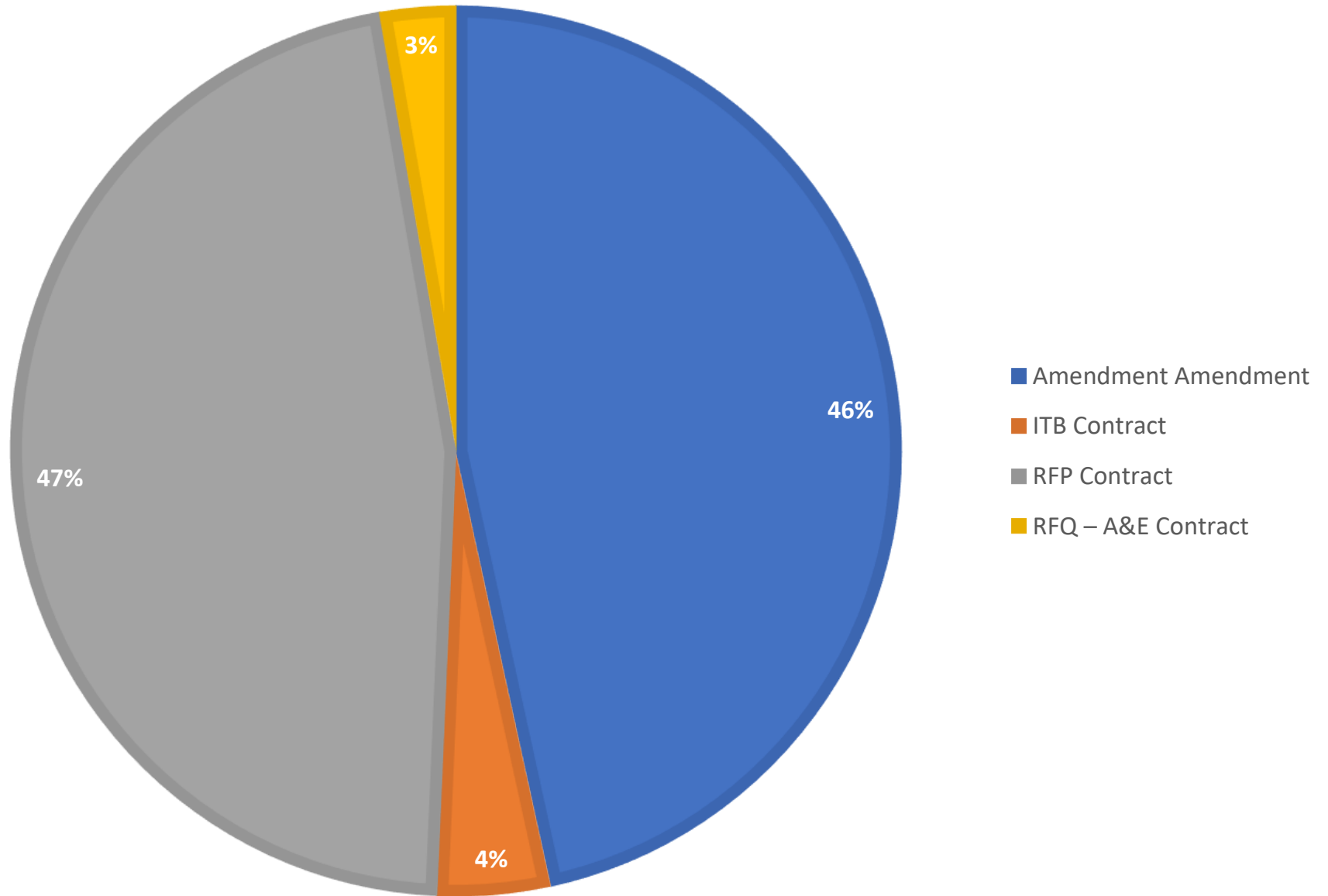
FY25 Q1 Procurement Activity by Month



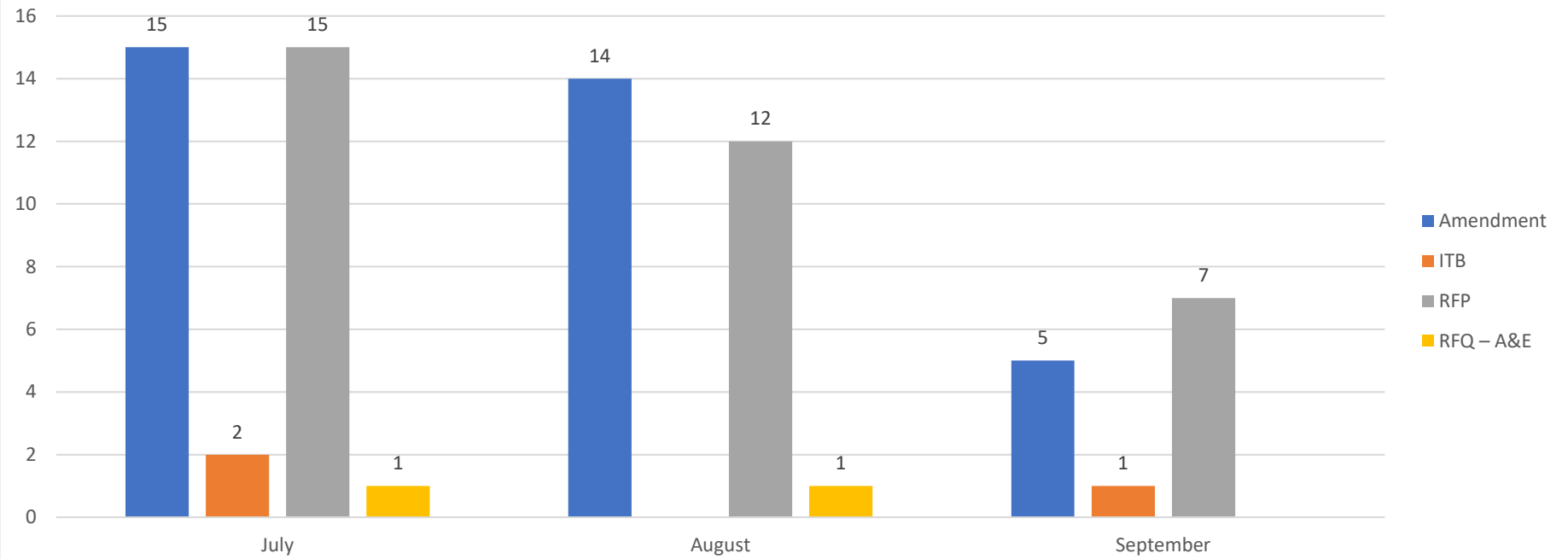
FY25 Q1 Procurement Activity by Department



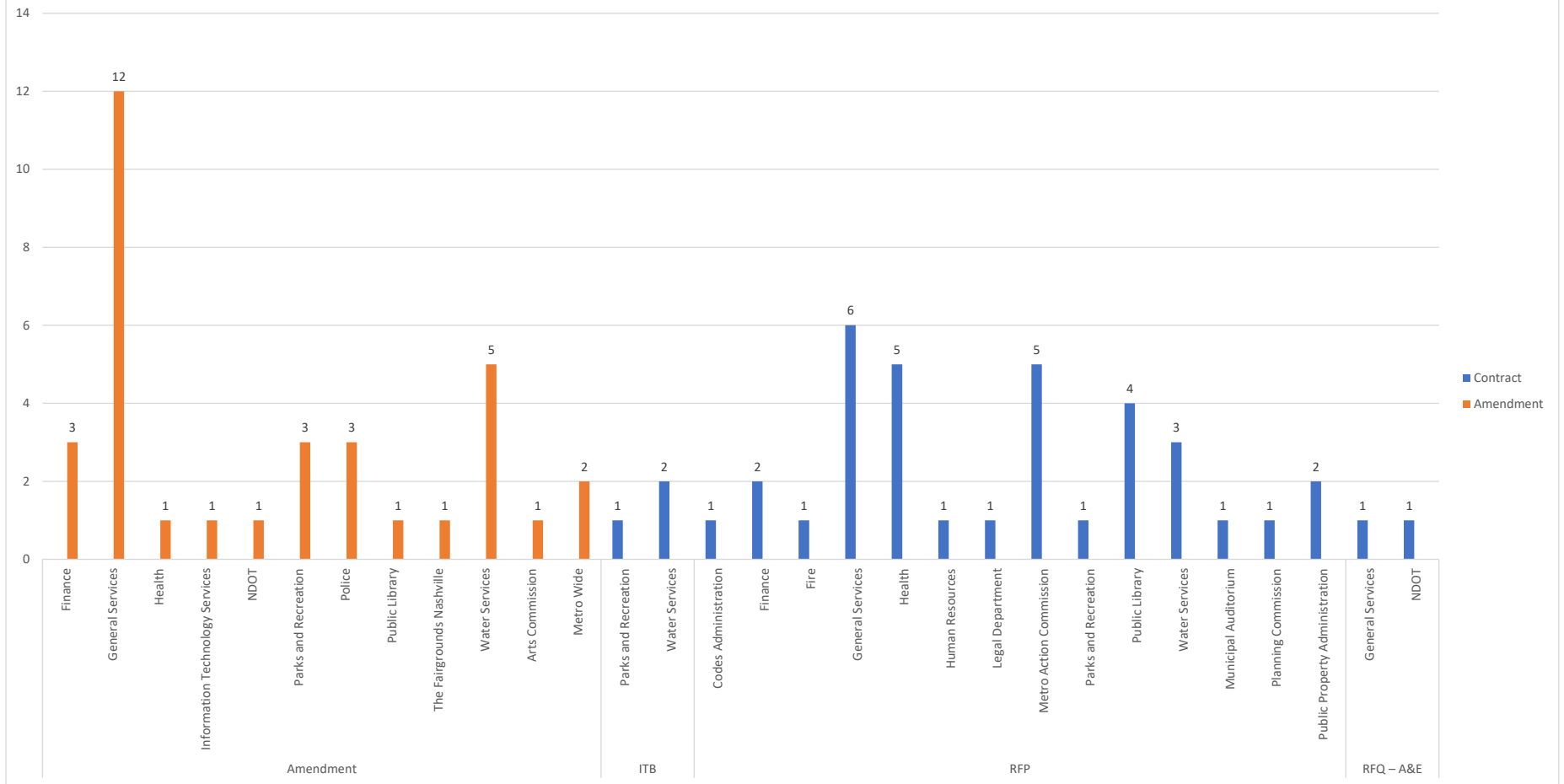
FY25 Q1 TRANSACTIONAL ACTIVITY



FY25 Q1 Transactional Activity by Month



FY25 Q1 Transactional Activity by Department



FY2025 - Key Performance Indicators (KPI) Data for Procurement

KPI DETAILS		Procurements							Transactions						
		RFP	ITB	A&E	Sole Source <250K	Sole Source >\$250K	Sole Brand Approved	Emergency	Cooperative	Purchase Orders	PO Amounts	Contracts	Contract Amounts	Amendments	Amendments Amount
FY25 TOTALS	1st Quarter	17	3	0	21	3	5	5	6	0	\$0.00	30	\$369,961,671.00	23	\$83,990,485.00
	2nd Quarter														
	3rd Quarter														
	4th Quarter														
		17	3	0	21	3	5	5	6	0	\$ -	39	\$ 132,302,832.00	33	\$ 68,360,796.00
DEPARTMENTS SERVED	Arts Commission													1	\$ 76,845.00
	Assessor of Property					1									
	Codes Administration											1	\$ 100,000.00		
	Finance				1				1			2	\$ 2,350,000.00	5	\$ 4,000,000.00
	Fire	1										1	\$ 700,000.00		
	Election Commission								1						
	General Services	4	1		1		1		2			7	\$ 32,200,000.00	12	\$ 52,287,431.00
	General Sessions Court				1										
	Health	3			3							5	\$ 16,972,704.00	1	\$ 244,708.00
	Historical Commission														
	Human Resources											1	\$ 7,531,432.00		
	Information Technology													1	\$ 3,500,000.00
	Justice Integration														
	Juvenile Court							1							
	Legal											1	\$ 150,000.00		
	Mayor's Office														
	Metro Action	1										5	\$ 6,050,000.00		
	Municipal Auditorium											1	\$ 2,000,000.00		
	NDOT				1	1						1	\$ 6,571,079.00	1	\$ -
	OEM	1													
	Office of Family Safety														
	Parks and Recreation	2			1		1					2	\$ 4,000,000.00	3	\$ 4,000,000.00
	Planning Commission				2							1	\$ 3,000,000.00		
	Police				4		1	1						2	\$ 308,379.00
	Public Library	1	1		5			2	2			4	\$ 990,000.00	1	\$ 82,395.00
	Public Property Admin	1										2	\$ 400,000.00		
	Sheriff	2													
	Social Services														
Sports Authority															
The Fairgrounds Nashville				2									1	\$ -	
Trustee															
Water Services	1	1			1	2	1				5	\$ 49,287,617.00	5	\$ 3,861,038.00	
		17	3	0	21	3	5	5	6	0	\$ -	39	\$ 132,302,832.00	33	\$ 68,360,796.00



Metropolitan Government of Nashville & Davidson County

Business Utilization Quarterly Report Highlights

FY25 - 1st Quarter (July - September 2024)

Important points to note about Metro's Prime and Subcontractor business utilization for the first quarter of Fiscal Year 2025, BAO KPI Report Data:

- The Metro Government spent:
 - \$ 5,092,601 with MBE prime contractors
 - \$ 5,999,293 with WBE prime contractors
 - \$ 8,933,913 with MBE subcontractors
 - \$ 8,198,162 with WBE subcontractors
 - \$ 28,223,969 **TOTAL WITH MWBES**

Which represents **3.07%** of the total of all procurement transaction values.

- The Metro Government spent:
 - \$ 24,955,313 with SBE prime contractors
 - \$ 16,128,874 with SBE subcontractors
 - \$ 41,084,187 **TOTAL WITH SBES**

Which represents **4.47%** of the total of all procurement transaction values.

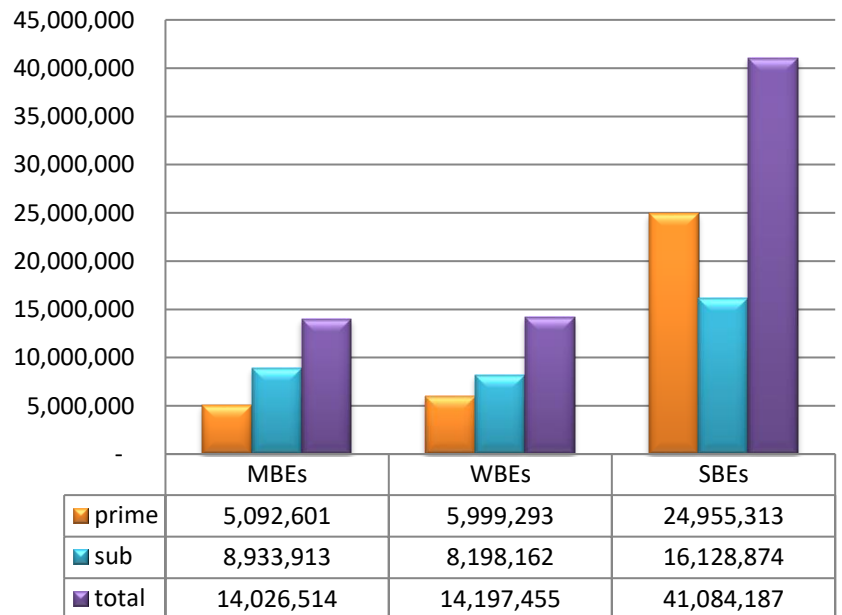
- Number of Certified Minority Business Enterprises (MBEs), Certified Women Business Enterprises (WBEs), and Metro Approved Small Business Enterprises (SBEs) paid during the period:

53 MBEs paid

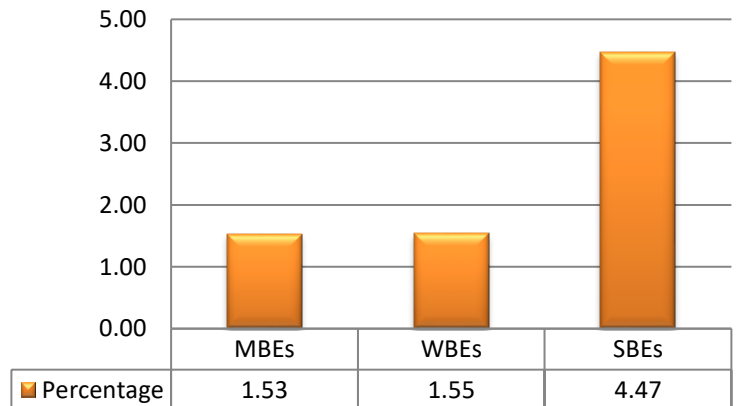
63 WBEs paid

127 SBEs paid

Business Utilization (\$) FY25 1ST QTR



Business Utilization (%) FY25 1ST QTR



*Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts and percentages for all categories cannot be accurately combined.



Fiscal Year 2025 Disadvantaged Business Quarterly Report FY25 Q1 (July 1, 2024 - September 30, 2024)

	African American	Hispanic	Asian	Native American	Non-Specific Minority	Non-Ethnic Female	Total Ethnic Minority Male OR Woman Owned	OS&E*	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business
Ethnic Minority Male Owned											
Metro General Government	\$ 3,130,801	\$ -	\$ 131,276	\$ -	\$ -	\$ -	\$ 3,262,078	\$ 465,135	1.26%	\$ 11,557,029	\$ 918,296,625
**Metro General Government (Subs)	\$ 5,290,701	\$ 119,774	\$ 404,865	\$ 1,364,761	\$ -	\$ -	\$ 7,180,102	\$ 110,787	69.32%	\$ 17,242,862	\$ 24,873,729
Metropolitan Nashville Public Schools	\$ 412,648	\$ 231,360	\$ 1,510,295	\$ -	\$ -	\$ -	\$ 2,154,303	\$ 7,958	8.23%	\$ 5,771,057	\$ 70,130,223
Metropolitan Nashville Public Schools (Subs)	\$ 464,444	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 464,444	\$ 7,958	13.13%	\$ 5,344,514	\$ 40,698,282
Nashville Electric Service	\$ 1,340,100	\$ 2,814,237	\$ 149,906	\$ 13,093	\$ -	\$ -	\$ 4,317,336	\$ -	8.61%	\$ 6,885,217	\$ 80,008,665
Metro Development and Housing Agency	\$ 909,766	\$ 92,078	\$ -	\$ -	\$ -	\$ -	\$ 1,001,844	\$ -	12.24%	\$ 1,765,522	\$ 14,427,733
Metro Development and Housing Agency (Subs)	\$ 101,043	\$ 729,419	\$ -	\$ -	\$ -	\$ -	\$ 830,462	\$ 6,699	66.02%	\$ 1,601,877	\$ 2,426,422
WeGo Public Transit/Metro Transit Authority	\$ 242,130	\$ -	\$ 8,122	\$ -	\$ -	\$ -	\$ 250,252	\$ -	10.42%	\$ 1,669,143	\$ 16,023,709
WeGo Public Transit/Metro Transit Authority (Subs)	\$ 6,400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,400	\$ -	18.14%	\$ 16,115	\$ 88,815
Regional Transportation Authority	\$ 31,980	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,980	\$ 48,471	4.38%	\$ 96,942	\$ 2,211,241
Regional Transportation Authority (Subs)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	100.00%	\$ 3,000	\$ 3,000
Metro Nashville Airport Authority	\$ 3,604,928	\$ 1,705,964	\$ 267,520	\$ -	\$ -	\$ -	\$ 5,578,412	\$ -	12.25%	\$ 11,404,534	\$ 93,127,651
Totals	\$ 10,409,262	\$ 2,647,235	\$ 672,385	\$ 1,364,761	\$ -	\$ -	\$ 15,093,644	\$ 173,915	3.28%	\$ 39,152,443	\$ 1,194,228,847
Woman Owned											
Metro General Government	\$ 1,213,085	\$ 293,206	\$ 58,437	\$ 265,795	\$ -	\$ 5,999,293	\$ 7,829,816				
**Metro General Government (Subs)	\$ 1,738,411	\$ -	\$ -	\$ 15,400	\$ -	\$ 8,198,162	\$ 9,951,973				
Metropolitan Nashville Public Schools	\$ 50,143	\$ 441,455	\$ -	\$ 494	\$ -	\$ 3,116,704	\$ 3,608,796				
Metropolitan Nashville Public Schools (Subs)	\$ 746,285	\$ -	\$ -	\$ -	\$ -	\$ 4,125,827	\$ 4,872,112				
Nashville Electric Service	\$ 261,411	\$ -	\$ 52,027	\$ 6,721	\$ -	\$ 2,247,722	\$ 2,567,881				
Metro Development and Housing Agency	\$ 453,818	\$ 182,946	\$ -	\$ -	\$ -	\$ 126,914	\$ 763,678				
Metro Development and Housing Agency (Subs)	\$ 2,145	\$ 110,300	\$ -	\$ -	\$ -	\$ 652,271	\$ 764,716				
WeGo Public Transit/Metro Transit Authority	\$ 2,114	\$ -	\$ -	\$ -	\$ -	\$ 1,416,777	\$ 1,418,891				
WeGo Public Transit/Metro Transit Authority (Subs)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,715	\$ 9,715				
Regional Transportation Authority	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,491	\$ 16,491				
Regional Transportation Authority (Subs)	\$ 3,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,000				
Metro Nashville Airport Authority	\$ 1,931,992	\$ 19,748	\$ -	\$ -	\$ -	\$ 3,874,382	\$ 5,826,122				
Totals	\$ 3,915,562	\$ 937,355	\$ 110,464	\$ 273,010	\$ -	\$ 16,807,998	\$ 22,044,390				
Total Prime Spend	\$ 14,324,825	\$ 937,355	\$ 110,464	\$ 273,010	\$ -	\$ 16,807,998	\$ 22,044,390	\$ -	3.28%	\$ 39,152,443	\$ 1,194,228,847
Total Subcontractor Spend	\$ 8,349,429	\$ 959,493	\$ 404,865	\$ 1,380,161	\$ -	\$ 12,985,975	\$ 15,598,516	\$ 125,444	35.55%	\$ 24,205,368	\$ 68,087,248



Fiscal Year 2025 Small Business Quarterly Report FY25 Q1 (July 1, 2024 - September 30, 2024)

	Small Business	Other Than Small Business	Total Business
Metro General Government	\$ 24,955,313	\$ 881,784,283	\$ 918,296,625
**Metro General Government (Subs)	\$ 16,128,874	\$ 3,347,484	\$ 24,873,729
Metropolitan Nashville Public Schools	\$ 15,224,508	\$ 49,134,658	\$ 70,130,223
Metropolitan Nashville Public Schools (Subs)	\$ 2,019,564	\$ 33,334,204	\$ 40,698,282
Nashville Electric Service	\$ 883,993	\$ 72,239,455	\$ 80,008,665
Metro Development and Housing Agency	\$ 359,362	\$ 12,302,849	\$ 14,427,733
Metro Development and Housing Agency (Subs)	\$ 806,960	\$ 17,585	\$ 2,426,422
WeGo Public Transit/Metro Transit Authority	\$ 1,263,912	\$ 10,879,413	\$ 13,812,468
WeGo Public Transit/Metro Transit Authority (Subs)	\$ -	\$ 72,700	\$ 88,815
Regional Transportation Authority	\$ 40,441	\$ 2,122,329	\$ 2,211,241
Regional Transportation Authority (Subs)	\$ -	\$ -	\$ 3,000
Metro Nashville Airport Authority	\$ 3,251,358	\$ 78,471,759	\$ 93,127,651
Total Prime Spend	\$ 45,978,886	\$ 1,106,934,746	\$ 1,192,017,606
Total Subcontractor Spend	\$ 18,955,398	\$ 36,771,973	\$ 68,087,248

NOTES:

*OS&E (Other Socially and Economically Disadvantaged Business) includes disabled, veteran, and LGBT owned businesses not owned by minorities or women.)

**Primes and Subcontractor amounts are captured separately in the Total Spend.

***Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts for all categories cannot be accurately combined.

****All data reported is from each individual entity; Metro GG does not maintain or control outside entities' data.



Fiscal Year 2025 Disadvantaged Business Quarterly Report FY25 Q1 (July 1, 2024 - September 30, 2024)

	FY25 Primes			FY25 Subcontractors			FY24 Primes			FY24 Subcontractors		
	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business
Metro General Government	1.26%	\$ 11,557,029	\$ 918,296,625	N/A	N/A	N/A	6.86%	\$ 51,132,645	\$ 745,585,160	N/A	N/A	N/A
*Metro General Government (Subs)	N/A	N/A	N/A	69.32%	\$ 17,242,862	\$ 24,873,729	N/A	N/A	N/A	60.02%	\$ 13,911,268	\$ 23,176,056
Metropolitan Nashville Public Schools	8.23%	\$ 5,771,057	\$ 70,130,223	N/A	N/A	N/A	5.40%	\$ 8,094,442	\$ 149,883,714	N/A	N/A	N/A
Metropolitan Nashville Public Schools (Subs)	N/A	N/A	N/A	13.13%	\$ 5,344,514	\$ 40,698,282	N/A	N/A	N/A	13.94%	\$ 2,199,079	\$ 15,773,424
Nashville Electric Service	8.61%	\$ 6,885,217	\$ 80,008,665	N/A	N/A	N/A	10.96%	\$ 6,983,940	\$ 63,729,804	N/A	N/A	N/A
Metro Development and Housing Agency	12.24%	\$ 1,765,522	\$ 14,427,733	N/A	N/A	N/A	23.36%	\$ 4,139,295	\$ 17,719,784	N/A	N/A	N/A
Metro Development and Housing Agency (Subs)	N/A	N/A	N/A	66.02%	\$ 1,601,877	\$ 2,426,422	N/A	N/A	N/A	52.62%	\$ 1,182,647	\$ 2,247,523
WeGo Public Transit/Metro Transit Authority	10.42%	\$ 1,669,143	\$ 16,023,709	N/A	N/A	N/A	21.26%	\$ 2,807,192	\$ 13,204,433	N/A	N/A	N/A
WeGo Public Transit/Metro Transit Authority (Subs)	N/A	N/A	N/A	18.14%	\$ 16,115	\$ 88,815	N/A	N/A	N/A	N/A	N/A	N/A
Regional Transportation Authority	4.38%	\$ 96,942	\$ 2,211,241	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Regional Transportation Authority (Subs)	N/A	N/A	N/A	100.00%	\$ 3,000	\$ 3,000	N/A	N/A	N/A	N/A	N/A	N/A
Metro Nashville Airport Authority	12.25%	\$ 11,404,534	\$ 93,127,651	N/A	N/A	N/A	6.50%	\$ 6,226,883	\$ 95,762,323	N/A	N/A	N/A
Total Spend	3.28%	\$ 39,149,443	\$ 1,194,225,847	35.55%	\$ 24,208,368	\$ 68,090,248	7.31%	\$ 79,384,397	\$ 1,085,885,218	41.98%	\$ 17,292,994	\$ 41,197,003

Comparison		
Agency	Q1 FY25	Q1 FY24
Metro General Government	1.26%	6.86%
*Metro General Government (Subs)	69.32%	60.02%
Metropolitan Nashville Public Schools	8.23%	5.40%
Metropolitan Nashville Public Schools (Subs)	13.13%	13.94%
Nashville Electric Service	8.61%	10.96%
Metro Development and Housing Agency	12.24%	23.36%
Metro Development and Housing Agency (Subs)	66.02%	52.62%
WeGo Public Transit/Metro Transit Authority	10.42%	21.26%
WeGo Public Transit/Metro Transit Authority (Subs)	18.14%	0.00%
Regional Transportation Authority	4.38%	0.00%
Regional Transportation Authority (Subs)	100.00%	0.00%
Metro Nashville Airport Authority	12.25%	6.50%
Prime Total	3.28%	7.31%
Sub Total	35.55%	41.98%

NOTES:
 *Primes and Subcontractor amounts are captured separately in the Total Spend.
 **Henceforth, source data is captured from a new perspective for Metro GG so fiscal year percentage comparisons will vary this year.
 ***All data reported is from each individual entity; Metro GG does not maintain or control outside entities' data.

