

Exhibit B- (Scope of Services)

The Contractor is responsible for providing and operating a carnival to include the latest and most popular midway rides, shows, games as well as food and beverage concessions during The Nashville Fair.

The contract shall be for a term of two (2) years to become effective on July 2025, or as soon as possible thereafter, The Fair may, at its sole discretion, elect to renew the contract for an additional three (1) year terms at the same price, terms and conditions, unless otherwise agreed to in writing by the Fair.

Background Information

The Nashville Fair is a new annual event of the Fairgrounds Nashville, which is overseen by a five-member Board of Fair Commissioners appointed by the Mayor of Nashville. Its mission is to establish, maintain and operate a divisional fair for the benefit of the people of said counties, at which shall be exhibited, for the education of the people of said counties, the resources and developments of said counties and the State of Tennessee; and the progress of its people in all kinds of enterprises and endeavor, the agricultural, mineral, live stock, commercial, industrial, educational and all other interests, shall be duly exhibited, and every reasonable effort shall be made to develop, improve, encourage and stimulate all lawful and substantial interests and industries.

The Nashville Fair is held the first and second weeks of September every year and the exact dates will be provided in advance to the contractor.

Daily hours of carnival operations are as follows:

Saturdays and Sundays – 11:00 a.m. to 11:00 p.m.

Monday through Friday – 5:00 p.m. to 11:00 p.m.

Fair entrance gates will close at nine p.m. (9:00 p.m.) nightly.

Hours are subject to change.

Rides/Attractions/Equipment:

All Rides at all times shall be fully and completely lit. All bulbs must be functioning.

Uniforms: All staff shall be in uniform during fair hours of operation.

Trucks, equipment, trailers, offices, etc., that cannot be reasonably located on the main Midway area must be parked in an area provided by the fairgrounds.

Contractor will notify Fair management if any attraction is out of service during fair operating hours.

Contractor can start set-up the Monday preceding opening day for the Nashville Fair each year.
Contractor will be open for operation at 5pm on the first Friday of the fair and during all Fair hours.

Contractor will not begin teardown until after the official closing of the Fair on the last Sunday. Final closing times will be 11:00 p.m. unless determined by the Fair Manager that a later or an earlier closing time is necessary. All Attractions must be removed from fairgrounds property by Tuesday following closing day at 8 p.m. unless an attraction takes longer to disassemble, then that will need prior approval by the Fair Manager.

Contractor shall not:

Operate games of chance

Sell beer, wine, alcohol in any form, or energy drinks containing stimulants.

Offer cash prizes or repurchase prizes awarded in any game.

Offer as prizes: live ducks, chicks or other live animals (except goldfish). Knives, firearms, or any items, which could be used as a weapon.

Soft Drinks in other than plastic containers and must be Pepsi compliant with Metro's pouring rights contract products.

The Fair will require an independent ride inspector to inspect all rides after setup on the fairgrounds. All rides must pass inspection before they are put into service.

Contractor will be required to have a drug screening and testing program. Describe your current drug testing policies and practices.

Contractor shall conform to and provide any and all State, Federal and Davidson County laws, ordinances, permits and licenses that may be required for operation of Attractions.

Contractor will be required to provide suitable hose and electrical cable covers, such as "Yellow Jackets".

Fair agrees to furnish to Contractor water from stationary hydrant locations at no additional charge.

Revenue to Fair

Contractors agrees that a percentages of Gross Ride Receipts are to be paid to the Fair and rent payment to the Fair for Food, Games and any other Booths based on the Exhibit A (Pricing).

Advertising/Promotions

Contractor shall provide at its expense five hundred (500) complimentary ride passes which shall be valid any one day of the fair. The fair will distribute these promotional passes as family promotional bundles at its discretion.

Contractor shall share any promotional ideas including, but not limited to, advance ticket sales, discount days, and promotional aids and staff assistance.